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Sole Source
Written Determination

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Agency Identification: Click Here to Enter Agency Name and Number

Description of the agency need that this procurement fulfills: *(See instructions on last page for guidance)*

The Citadel requires continuation and enhancement of its enterprise vulnerability management and threat detection capability to maintain cybersecurity risk visibility, system integrity, and compliance across institutional information technology assets. The required capability must operate within the College's existing deployed security architecture to ensure uninterrupted monitoring, remediation, and risk response activities without introducing operational gaps or system disruption.

Describe the Market Based on Research Performed: *(See instructions on last page for guidance)*

The market for enterprise vulnerability management and threat detection solutions includes multiple commercial vendors offering software platforms with varying architectures, agents, analytics models, and deployment requirements. Market research confirmed that these platforms are not interoperable with one another and require full replacement of agents, reconfiguration of monitoring infrastructure, and migration of historical data to transition between vendors.

The Citadel has utilized the Rapid7 platform as its enterprise vulnerability management solution since approximately 2018, with agents deployed across institutional endpoints and servers. The requested products represent proprietary subscription enhancements within the existing Rapid7 environment. No implementation services are required because the platform and agents are already deployed.

Alternative vendors were evaluated at the time of original platform selection and would require full system replacement, re-agenting, retraining, and operational transition, resulting in unacceptable cybersecurity risk and substantial duplication of cost. The requested subscriptions can only function within the existing Rapid7 platform and cannot be provided by another vendor or integrated into a competing system.

The products will be obtained from Software House International as an authorized public-sector reseller of Rapid7 software. Software House International will not perform implementation or consulting services as part of this procurement.

Sole Source Vendor Name: Software House International, Inc.
Authorized reseller of Rapid7, Inc. (manufacturer and proprietary rights holder)

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(See instructions on last page for guidance.)*

Software House International will provide proprietary Rapid7 subscription-based vulnerability management and threat detection software enhancements, including enterprise-level functionality that operates exclusively within the existing Rapid7 platform deployed at The Citadel. The procurement consists of software subscription licenses only and does not include professional services or implementation.

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient. *(See instructions on last page for guidance)*

Rapid7 is the only solution that meets The Citadel's requirement because the requested products are proprietary enhancements that operate solely within the existing Rapid7 platform already deployed across the institution. No other vendor can provide these capabilities without requiring complete replacement of the current vulnerability management environment.

Transitioning to an alternative platform would necessitate removal and replacement of deployed agents, reconfiguration of security infrastructure, retraining of personnel, migration of historical data, and a period of reduced cybersecurity visibility, creating unacceptable operational and security risk. The requested subscriptions extend and enhance existing capabilities without disruption and represent continuation of an established enterprise system rather than acquisition of a new solution.

Based on market research and technical evaluation, no other vendor can reasonably meet the agency's need without substantial duplication of cost or unacceptable delay. Accordingly, this procurement qualifies as a sole source under SC Code Ann. §11-35-1560 and SC Regulation 19-445.2105.

Note: Determination is not complete without required signatures and dates

Required Signatures:

Prepared by: _____   **Date**: ___/___/_____

Printed Name: Enter Name of Preparer   **Title**: Enter Title of Preparer

Approved by: _David K. Hong_____   **Approval Date**: 2/5 /2026

Printed Name: David K. Hong   **Title**: Director of Procurement

The last page contains instructions and is not required to be retained.

Agency Identification: *(Provide Agency and Number)*

Description of the agency need that this procurement fulfills:
(Do not describe the vendor solution that meets the agency's need. This is often accomplished best by describing the problem the agency is trying to solve.)

Describe the Market Based on Research Performed: *(Enter a description of the market based on research you performed for this procurement including such things as commercially available off the shelf products, vendors providing solutions in the market space, barriers to entry to the market space, benefits and types of customized solutions and how and by whom those solutions are provided.*
- *How were the specifications or scope of work developed?*
- *Will the product be obtained from a third-party vendor or reseller, or the manufacturer?*
- *Will the reseller assist or consult in the implementation?*
- *Length of time and place of delivery?*
- *What types of warranties or other performance guarantees are available in the market?*
- *How and by whom will training be provided?*

Document and retain market research in the procurement workpaper file.)

Sole Source Vendor Name: *(Provide Vendor Legal and dba Name)*

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the vendor named above per SC Code Ann § 11-35-1560 and SC Regulation 19-445.2105, Sole Source Procurement.

Description of supplies, construction, information technology, and/or services vendor will provide under the contract: *(Provide a description of the product(s) and/or service(s) identified that will meet the agency's need.)*

Explain why the described solution is the only solution that meets the agency's need and how no other identified solutions were sufficient. *(Provide an informed, objective explanation for the sole source procurement method, including the agency's factual grounds and reasoning as supported by the agency's market research. The agency's explanation should be based on its own conclusions supported by its description of the market space.*
- *Vendor assertions of product differentiation or availability may be obtained as part of market research and are valuable information in the agency's assessment of available solutions, but are not, by themselves, sufficient justification for a sole source determination.*
- *Please do not cut and paste vendor claims, content, or literature in this space.*

Recommend this section be pasted into the required public notice of intent to award without competition.)

Notes:

Authorized Approver signature is the agency head unless the agency head has delegated that authority in writing to someone above the level of procurement officer and provided written notification the MMO.

Approval Date: Sole Source Determinations are required to be approved **prior to contract execution**. The approver should hand write the date at the time of approval.

Drug Free Workplace Act: The agency must obtain a DFWA certification from the vendor if the sole source procurement is $50,000 or greater.

Cost or Pricing Data must be addressed and documented in the file for any sole source procurement exceeding $500,000