

Solicitation Type Solicitation Number Date Issued Procurement Officer Phone E-Mail Address Request for Proposal RFP 23023-JF April 21, 2023 Jessica Favor, NIGP-CPP, CPPO, CPPB 843-953-2737 procurement@citadel.edu

# **DESCRIPTION: Internal Auditing Service**

The Term "Offer" Means Your "Bid" or "Proposal". Your offer must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior. See "Submitting Your Paper Offer or Modification" provision.

SUBMIT YOUR SEALED TECHNICAL AND BUSINESS OFFER TO THE BELOW ADDRESS

MAILING ADDRESS:	PHYSICAL ADDRESS:					
The Citadel	The Citadel					
Procurement Services	Procurement Services					
3 Lee Avenue, Bond Hall	3 Lee Avenue, Bond Hall					
2 <sup>nd</sup> Floor, Suite 244	2 <sup>nd</sup> Floor, Suite 244					
Charleston, SC 29409	Charleston SC 29409					
SUBMIT OFFER by: Tuesday, May 30, 2023 at 2:00 PM (See "Deadline For Submission Of Offer" provision)  NUMBER OF COPIES TO BE SUBMITTED: One (1) original of both Technical and Business Proposal plus two (2) paper copies, plus One (1) electronic version of both proposals and redacted copy on a USB / thumb drive. Initial here if NO redacted copy is necessary  QUESTIONS MUST BE RECEIVED BY: Wednesday, May 10, 2023 at 2:00 PM (See "Questions from Offerors" provision)  All questions shall be submitted in writing to the email address of the Procurement Officer listed above by the date and time specified and the subject line of the email shall read, "RFP 23007-JM Questions"						

CONFERENCE TYPE: Pre-Proposal Meeting	LOCATION: 3 Lee Avenue, Bond Hall
DATE & TIME: Tuesday, May 9, 2023 @ 3:00 PM	2 <sup>nd</sup> Floor, Room 295– Conference Room
	Charleston, SC 29409
(As appropriate, see "Conferences- Pre-Bid/Proposal" & "Site Visit" provisions)	·

AWARD &	Award is expected to be posted by <b>Tuesday</b> , <b>June 20</b> , <b>2023</b> . The award, this solicitation, any amendments and any
AMENDMENTS	related notices will be posted at the following web address: https://go.citadel.edu/procurement/vendors-and-
	suppliers/solicitations/

You MUST submit a signed copy of this form with Your Offer. By signing	, You agree to be bound by the terms of the Solicitation. You								
agree to hold your Offer open for a minimum of one hundred eighty (180) calendar days after the Opening Date. (See "Signing Your									
Offer" provisions.)									
NAME OF OFFEROR (Full legal name of business submitting the offer)	Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, <i>i.e.</i> , a separate corporation, partnership, sole proprietorship, etc.								
AUTHORIZED SIGNATURE	DATE SIGNED								
(Person must be authorized to submit binding offer to contract on behalf of Offeror.)									
PRINTED NAME & TITLE (Name and Business title of person signing above)	STATE VENDOR NO.								
	(Register to Obtain S.C. Vendor No. at www.procurment.sc.gov)								
TAXPAYER IDENTIFICATION NO.	STATE OF INCORPORATION								
	(If you are a corporation, identify the state of incorporation)								
OFFEROR'S TYPE OF ENTITY: (Check one)	(See 'Signing Your Offer" provision.)								
Sole ProprietorshipPartnership	Other								
Corporate entity (not tax-exempt)Corporation (tax-exempt)	Government entity (federal, state, or local)								

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HOME OFFICE ADDRESS (Address for Offeror's home office / principal place of business)					NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause)				
					Area Code - Nu  E-mail Address	mber - Extension		Facsimi	le
PAYMENT ADDI "Payment" clause)	RESS (Addre	ess to wl	nich payments will	be sent.) (See		SS (Address to whi and "Contract Docu			will be sent) (See
			Office Address Address (check (	only one)	Order Address same as Home Office Address Order Address same as Notice Address (check only one)				
ACKNOWLEDGN Offerors acknowled				ng amendment num	ber and its date of	issue. (See "Amendı	ments to	Solicitatio	on" Provision)
Amendment No.	Amendmen Date	t Issue	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amend	lment No.	Amendment Issue Date
DISCOUNT FOR PAYMENT (See "Discount for Payment" clause)		10 Cal	endar Days (%)	20 Calendar D	Pays (%) 30	) Calendar Days (%)		Cal	endar Days (%)
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In-State Office Address same as Notice Address (check only one)

PAGE TWO (SEP 2009) End of PAGE TWO

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# **Solicitation Outline**

- I. Scope of Solicitation
- **II.** Instructions to Offerors
  - A. General Instructions
  - **B.** Special Instructions
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- IV. Information for Offerors to Submit
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# I. SCOPE OF SOLICITATION

The Citadel seeks an offeror to submit a proposal for performing internal auditing services to assist management in monitoring and mitigating risks.

**ACQUIRE SERVICES (JAN 2006):** The purpose of this solicitation is to acquire services complying with the enclosed description and/or specifications and conditions. [01-1010-1]

MAXIMUM CONTRACT PERIOD — ESTIMATED (JAN 2006): Start date: July 1, 2023 End date: June 30, 2026. Dates provided are estimates only. Any resulting contract will begin on the date specified in the notice of award. See clause entitled "Term of Contract - Effective Date/Initial Contract Period." [01-1040-1]

#### II. INSTRUCTIONS TO OFFERORS

#### A. GENERAL INSTRUCTIONS

#### **DEFINITIONS, CAPITALIZATION, AND HEADINGS (DEC 2015)**

CLAUSE HEADINGS USED IN THIS SOLICITATION ARE FOR CONVENIENCE ONLY AND SHALL NOT BE USED TO CONSTRUE MEANING OR INTENT. EVEN IF NOT CAPITALIZED, THE FOLLOWING DEFINITIONS ARE APPLICABLE TO ALL PARTS OF THE SOLICITATION, UNLESS EXPRESSLY PROVIDED OTHERWISE.

**AMENDMENT** means a document issued to supplement the original solicitation document.

**AUTHORITY** means the State Fiscal Accountability Authority or its successor in interest.

**BUSINESS** means any corporation, partnership, individual, sole proprietorship, joint stock company, joint venture, or any other legal entity. [11-35-310(3)]

**CHANGE ORDER** means any written alteration in specifications, delivery point, rate of delivery, period of performance, price, quantity, or other provisions of any contract accomplished by mutual agreement of the parties to the contract. [11-35-310(4)]

**CONTRACT** See clause entitled Contract Documents & Order of Precedence.

**CONTRACT MODIFICATION** means a written order signed by the procurement officer, directing the contractor to make changes which the clause of the contract titled "Changes," if included herein, authorizes the Procurement Officer to order without the consent of the contractor. [11-35-310(9)]

**CONTRACTOR** means the Offeror receiving an award as a result of this solicitation.

**COVER PAGE** means the top page of the original solicitation on which the solicitation is identified by number. Offerors are cautioned that Amendments may modify information provided on the Cover Page.

**OFFER** means the bid or proposal submitted in response this solicitation. The terms Bid and Proposal are used interchangeably with the term Offer.

**OFFEROR** means the single legal entity submitting the offer. The term Bidder is used interchangeably with the term Offeror. See bidding provisions entitled Signing Your Offer and Bid/Proposal As Offer To Contract.

**PAGE TWO** means the second page of the original solicitation, which is labeled Page Two.

**PROCUREMENT OFFICER** means the person, or his successor, identified as such on either the Cover Page, an amendment, or an award notice.

YOU and YOUR means Offeror.

**SOLICITATION** means this document, including all its parts, attachments, and any Amendments.

**STATE** means the Using Governmental Unit(s) identified on the Cover Page.

**SUBCONTRACTOR** means any person you contract with to perform or provide any part of the work.

US or WE means the using governmental unit.

**USING GOVERNMENTAL UNIT** means the unit(s) of government identified as such on the Cover Page. If the Cover Page identifies the Using Governmental Unit as "Statewide Term Contract," the phrase "Using Governmental Unit" means any South Carolina Public Procurement Unit [11-35-4610(5)] that has submitted a Purchase Order to you pursuant to the contract resulting from this solicitation. Reference the clauses titled "Purchase Orders" and "Statewide Term Contract."

**WORK** means all labor, materials, equipment, services, or property of any type, provided or to be provided by the Contractor to fulfill the Contractor's obligations under the Contract. [02-2A003-3]

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AMENDMENTS TO SOLICITATION (JAN 2004): (a) The Solicitation may be amended at any time prior to opening. All actual and prospective Offerors should monitor the following web site for the issuance of Amendments: <a href="https://www.citadel.edu/root/procurement-vendors/solicitations">https://www.citadel.edu/root/procurement-vendors/solicitations</a> (b) Offerors shall acknowledge receipt of any amendment to this solicitation (1) by signing and returning the amendment, (2) by identifying the amendment number and date in the space provided for this purpose on Page Two, (3) by letter, or (4) by submitting a bid that indicates in some way that the bidder received the amendment. (c) If this solicitation is amended, then all terms and conditions which are not modified remain unchanged. [02-2A005-1]

**AUTHORIZED AGENT (FEB 2015):** All authority regarding this procurement is vested solely with the responsible Procurement Officer. Unless specifically delegated in writing, the Procurement Officer is the only government official authorized to bind the government with regard to this procurement or the resulting contract. [02-2A007-1]

**AWARD NOTIFICATION (FEB 20):** Notice regarding any award, cancellation of award, or extension of award will be posted at the location and on the date specified on the Cover Page or, if applicable, any notice of extension of award. Should the contract resulting from this Solicitation have a total or potential value in excess of one hundred thousand dollars, such notice will be sent electronically to all Offerors responding to the Solicitation and any award will not be effective until the calendar day (including weekends and holidays) immediately following the seventh business day after such notice is given.

BID / PROPOSAL AS OFFER TO CONTRACT (JAN 2004): By submitting Your Bid or Proposal, You are offering to enter into a contract with the Using Governmental Unit(s). Without further action by either party, a binding contract shall result upon final award. Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror on the Cover Page. An Offer may be submitted by only one legal entity; "joint bids" are not allowed. [02-2A015-1]

**BID ACCEPTANCE PERIOD (JAN 2004):** In order to withdraw Your Offer after the minimum period specified on the Cover Page, You must notify the Procurement Officer in writing. [02-2A020-1]

**BID IN ENGLISH & DOLLARS (JAN 2004):** Offers submitted in response to this solicitation shall be in the English language and in US dollars, unless otherwise permitted by the Solicitation. [02-2A025-1]

**AUTHORITY AS PROCUREMENT AGENT (DEC 2015):** The Procurement Officer is an employee of the Authority acting on behalf of the Using Governmental Unit(s) pursuant to the Consolidated Procurement Code. Any contracts awarded as a result of this procurement are between the Contractor and the Using Governmental Units(s). The Authority is not a party to such contracts, unless and to the extent that the Authority is a using governmental unit, and bears no liability for any party's losses arising out of or relating in any way to the contract. [02-2A030-3]

CERTIFICATE OF INDEPENDENT PRICE DETERMINATION (MAY 2008): GIVING FALSE, MISLEADING, OR INCOMPLETE INFORMATION ON THIS CERTIFICATION MAY RENDER YOU SUBJECT TO PROSECUTION UNDER SECTION 16-9-10 OF THE SOUTH CAROLINA CODE OF LAWS AND OTHER APPLICABLE LAWS. (a) By submitting an offer, the offeror certifies that-

- (1) The prices in this offer have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other offeror or competitor relating to—
- (i) Those prices;
- (ii) The intention to submit an offer; or
- (iii) The methods or factors used to calculate the prices offered.
- (2) The prices in this offer have not been and will not be knowingly disclosed by the offeror, directly or indirectly, to any other offeror or competitor before bid opening (in the case of a sealed bid solicitation) or contract award (in the case of a negotiated solicitation) unless otherwise required by law; and
- (3) No attempt has been made or will be made by the offeror to induce any other concern to submit or not to submit an offer for the purpose of restricting competition.
- (b) Each signature on the offer is considered to be a certification by the signatory that the signatory-
- (1) Is the person in the offeror's organization responsible for determining the prices being offered in this bid or proposal, and that the signatory has not participated and will not participate in any action contrary to paragraphs (a)(1) through

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- (a)(3) of this certification; or
- (2)(i) Has been authorized, in writing, to act as agent for the offeror's principals in certifying that those principals have not participated, and will not participate in any action contrary to paragraphs (a)(1) through (a)(3) of this certification [As used in this subdivision (b)(2)(i), the term "principals" means the person(s) in the offeror's organization responsible for determining the prices offered in this bid or proposal];
- (ii) As an authorized agent, does certify that the principals referenced in subdivision (b)(2)(i) of this certification have not participated, and will not participate, in any action contrary to paragraphs (a)(1) through (a)(3) of this certification; and (iii) As an agent, has not personally participated, and will not participate, in any action contrary to paragraphs (a)(1) through (a)(3) of this certification.
- (c) If the offeror deletes or modifies paragraph (a)(2) of this certification, the offeror must furnish with its offer a signed statement setting forth in detail the circumstances of the disclosure. [02-2A032-1]

# CERTIFICATION REGARDING DEBARMENT AND OTHER RESPONSIBILITY MATTERS (JAN 2004):

- (a) (1) By submitting an Offer, Offeror certifies, to the best of its knowledge and belief, that-
- (i) Offeror and/or any of its Principals-
- (A) Are not presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any state or federal agency;
- (B) Have not, within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, state, or local) contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and
- (C) Are not presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in paragraph (a)(1)(i)(B) of this provision.
- (ii) Offeror has not, within a three-year period preceding this offer, had one or more contracts terminated for default by any public (Federal, state, or local) entity.
- (2) "Principals," for the purposes of this certification, means officers; directors; owners; partners; and, persons having primary management or supervisory responsibilities within a business entity (e.g., general manager; plant manager; head of a subsidiary, division, or business segment, and similar positions).
- (b) Offeror shall provide immediate written notice to the Procurement Officer if, at any time prior to contract award, Offeror learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- (c) If Offeror is unable to certify the representations stated in paragraphs (a)(1), Offeror must submit a written explanation regarding its inability to make the certification. The certification will be considered in connection with a review of the Offeror's responsibility. Failure of the Offeror to furnish additional information as requested by the Procurement Officer may render the Offeror nonresponsible.
- (d) Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of an Offeror is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- (e) The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the Offeror knowingly or in bad faith rendered an erroneous certification, in addition to other remedies available to the State, the Procurement Officer may terminate the contract resulting from this solicitation for default.

  [02-2A035-1]

CODE OF LAWS AVAILABLE (JAN 2006): The South Carolina Code of Laws, including the Consolidated Procurement Code, is available at: <a href="http://www.scstatehouse.gov/code/statmast.php">http://www.scstatehouse.gov/code/statmast.php</a>
The South Carolina Regulations are available at: <a href="http://www.scstatehouse.gov/coderegs/statmast.php">http://www.scstatehouse.gov/coderegs/statmast.php</a>
[02-2A040-2]

DISCLOSURE OF CONFLICTS OF INTEREST OR UNFAIR COMPETITIVE ADVANTAGE (FEB 2015): You warrant and represent that your offer identifies and explains any unfair competitive advantage you may have in competing for the proposed contract and any actual or potential conflicts of interest that may arise from your participation in this competition or your receipt of an award. The two underlying principles are (a) preventing the existence of conflicting Page | 6

roles that might bias a contractor's judgment, and (b) preventing an unfair competitive advantage. If you have an unfair competitive advantage or a conflict of interest, the state may withhold award. Before withholding award on these grounds, an offeror will be notified of the concerns and provided a reasonable opportunity to respond. Efforts to avoid or mitigate such concerns, including restrictions on future activities, may be considered. Without limiting the foregoing, you represent that your offer identifies any services that relate to either this solicitation or the work and that has already been performed by you, a proposed subcontractor, or an affiliated business of either. [02-2A047-2]

**DEADLINE FOR SUBMISSION OF OFFER (JAN 2004):** Any offer received after the Procurement Officer of the governmental body or his designee has declared that the time set for opening has arrived, shall be rejected unless the offer has been delivered to the designated purchasing office or the governmental body's mail room which services that purchasing office prior to the opening. [R.19-445.2070(G)] [02-2A050-1]

**DRUG FREE WORK PLACE CERTIFICATION (JAN 2004):** By submitting an Offer, Contractor certifies that, if awarded a contract, Contractor will comply with all applicable provisions of The Drug-free Workplace Act, Title 44, Chapter 107 of the South Carolina Code of Laws, as amended. [02-2A065-1]

**DUTY TO INQUIRE (FEB 2015):** Offeror, by submitting an Offer, represents that it has read and understands the Solicitation and that its Offer is made in compliance with the Solicitation. Offerors are expected to examine the Solicitation thoroughly and should request an explanation of any ambiguities, discrepancies, errors, omissions, or conflicting statements in the Solicitation. Failure to do so will be at the Offeror's risk. All ambiguities, discrepancies, errors, omissions, or conflicting statements in the Solicitation shall be interpreted to require the better quality or greater quantity of work and/or materials, unless otherwise directed by amendment. Offeror assumes responsibility for any patent ambiguity in the Solicitation that Offeror does not bring to the State's attention. See clause entitled "Questions from Offerors." [02-2A070-2]

ETHICS CERTIFICATE (MAY 2008): By submitting an offer, the offeror certifies that the offeror has and will comply with, and has not, and will not, induce a person to violate Title 8, Chapter 13 of the South Carolina Code of Laws, as amended (ethics act). The following statutes require special attention: Section 8-13-700, regarding use of official position for financial gain; Section 8-13-705, regarding gifts to influence action of public official; Section 8-13-720, regarding offering money for advice or assistance of public official; Sections 8-13-755 and 8-13-760, regarding restrictions on employment by former public official; Section 8-13-775, prohibiting public official with economic interests from acting on contracts; Section 8-13-790, regarding recovery of kickbacks; Section 8-13-1150, regarding statements to be filed by consultants; and Section 8-13-1342, regarding restrictions on contributions by contractor to candidate who participated in awarding of contract. The state may rescind any contract and recover all amounts expended as a result of any action taken in violation of this provision. If contractor participates, directly or indirectly, in the evaluation or award of public contracts, including without limitation, change orders or task orders regarding a public contract, contractor shall, if required by law to file such a statement, provide the statement required by Section 8-13-1150 to the procurement officer at the same time the law requires the statement to be filed. [02-2A075-2]

**OMIT TAXES FROM PRICE (JAN 2004):** Do not include any sales or use taxes in Your price that the State may be required to pay. [02-2A080-1]

**OPEN TRADE REPRESENTATION (JUN 2015):** By submitting an Offer, Offeror represents that Offeror is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300. [02-2A083-1]

**PROTESTS** (MAY 2019): If you are aggrieved in connection with the solicitation or award of the contract, you may be entitled to protest, but only as provided in Section 11-35-4210. To protest a solicitation, you must submit a protest within fifteen days of the date the applicable solicitation document is issued. To protest an award, you must (i) submit notice of your intent to protest within seven business days of the date the award notice is posted, and (ii) submit your actual protest within fifteen days of the date the award notice is posted. Days are calculated as provided in Section 11-35-310(13). Both protests and notices of intent to protest must be in writing and must be received by the appropriate Chief Procurement Officer within the time provided. See clause entitled "Protest- CPO". The grounds of the protest and the relief requested must be set forth with enough particularity to give notice of the issues to be decided. [02-2A085-2]

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**PROHIBITED COMMUNICATIONS AND DONATIONS (FEB 2015):** Violation of these restrictions may result in disqualification of your offer, suspension or debarment, and may constitute a violation of law.

- (a) During the period between publication of the solicitation and final award, you must not communicate, directly or indirectly, with the Using Governmental Unit or its employees, agents or officials regarding any aspect of this procurement activity, unless otherwise approved in writing by the Procurement Officer. All communications must be solely with the Procurement Officer. [R. 19-445.2010]
- (b) You are advised to familiarize yourself with Regulation 19-445.2165, which restricts donations to a governmental entity with whom you have or seek to have a contract. You represent that your offer discloses any gifts made, directly or through an intermediary, by you or your named subcontractors to or for the benefit of the Using Governmental Unit during the period beginning eighteen months prior to the Opening Date. [R. 19-445.2165] [02-2A087-1]

QUESTIONS FROM OFFERORS (FEB 2015): (a) Any prospective offeror desiring an explanation or interpretation of the solicitation, drawings, specifications, etc., must request it in writing. Questions regarding the original solicitation or any amendment must be received by the Procurement Officer no later than five (5) days prior to opening unless an earlier date is stated on the Cover Page. Label any communication regarding your questions with the name of the procurement officer, and the solicitation's title and number. Oral explanations or instructions will not be binding. [See R. 19-445.2042(B)] Any information given a prospective offeror concerning a solicitation will be furnished promptly to all other prospective offerors as an Amendment to the solicitation, if that information is necessary for submitting offers or if the lack of it would be prejudicial to other prospective offerors. See clause entitled "Duty to Inquire." We will not identify you in our answer to your question. (b) The State seeks to permit maximum practicable competition. Offerors are urged to advise the Procurement Officer -- as soon as possible -- regarding any aspect of this procurement, including any aspect of the Solicitation that unnecessarily or inappropriately limits full and open competition. [See R. 19-445.2140] [02-2A095-2]

**REJECTION/CANCELLATION (JAN 2004):** The State may cancel this solicitation in whole or in part. The State may reject any or all proposals in whole or in part. [SC Code Section 11-35-1710 & R.19-445.2065] [02-2A100-1]

**RESPONSIVENESS/IMPROPER OFFERS (JUN 2015):** (a) Bid as Specified. Offers for supplies or services other than those specified will not be considered unless authorized by the Solicitation.

- (b) Multiple Offers. Offerors may submit more than one Offer, provided that each Offer has significant differences other than price. Each separate Offer must satisfy all Solicitation requirements. If this solicitation is an Invitation for Bids, each separate offer must be submitted as a separate document. If this solicitation is a Request for Proposals, multiple offers may be submitted as one document, provided that you clearly differentiate between each offer and you submit a separate cost proposal for each offer, if applicable.
- (c) Responsiveness. Any Offer which fails to conform to the material requirements of the Solicitation may be rejected as nonresponsive. Offers which impose conditions that modify material requirements of the Solicitation may be rejected. If a fixed price is required, an Offer will be rejected if the total possible cost to the State cannot be determined. Offerors will not be given an opportunity to correct any material nonconformity. Any deficiency resulting from a minor informality may be cured or waived at the sole discretion of the Procurement Officer. [R.19-445.2070 and Section 11-35-1520(13)]
- (d) Price Reasonableness: Any offer may be rejected if the Procurement Officer determines in writing that it is unreasonable as to price. [R. 19-445.2070].
- (e) Unbalanced Bidding. The State may reject an Offer as nonresponsive if the prices bid are materially unbalanced between line items or subline items. A bid is materially unbalanced when it is based on prices significantly less than cost for some work and prices which are significantly overstated in relation to cost for other work, and if there is a reasonable doubt that the bid will result in the lowest overall cost to the State even though it may be the low evaluated bid, or if it is so unbalanced as to be tantamount to allowing an advance payment.
- (f) **Do not submit bid samples or descriptive literature unless expressly requested.** Unsolicited bid samples or descriptive literature will not be examined or tested, will not be used to determine responsiveness, and will not be deemed to vary any of the provisions of the solicitation. S.C. Code Ann. Reg. 19-445.2077(D). [02-2A105-2]

SIGNING YOUR OFFER (JAN 2004): Every Offer must be signed by an individual with actual authority to bind the Offeror. (a) If the Offeror is an individual, the Offer must be signed by that individual. If the Offeror is an individual doing business as a firm, the Offer must be submitted in the firm name, signed by the individual, and state that the individual is doing business as a firm. (b) If the Offeror is a partnership, the Offer must be submitted in the partnership Page | 8

name, followed by the words by its Partner, and signed by a general partner. (c) If the Offeror is a corporation, the Offer must be submitted in the corporate name, followed by the signature and title of the person authorized to sign. (d) An Offer may be submitted by a joint venturer involving any combination of individuals, partnerships, or corporations. If the Offeror is a joint venture, the Offer must be submitted in the name of the Joint Venture and signed by every participant in the joint venture in the manner prescribed in paragraphs (a) through (c) above for each type of participant. (e) If an Offer is signed by an agent, other than as stated in subparagraphs (a) through (d) above, the Offer must state that is has been signed by an Agent. Upon request, Offeror must provide proof of the agent's authorization to bind the principal. [02-2A115-1]

STATE OFFICE CLOSINGS (JAN 2004): If an emergency or unanticipated event interrupts normal government processes so that offers cannot be received at the government office designated for receipt of bids by the exact time specified in the solicitation, the time specified for receipt of offers will be deemed to be extended to the same time of day specified in the solicitation on the first work day on which normal government processes resume. In lieu of an automatic extension, an Amendment may be issued to reschedule bid opening. If state offices are closed at the time a pre-bid or pre-proposal conference is scheduled, an Amendment will be issued to reschedule the conference. Useful information may be available at: <a href="https://scemd.org/closings/">https://scemd.org/closings/</a> [02-2A120-3]

#### DISCLOSURE OF YOUR BID / PROPOSAL & SUBMITTING CONFIDENTIAL DATA (FEB 2021): (a)

According to Section 11-35-410, any person submitting a document in response or with regard to any solicitation or other request must "comply with instructions provided in the solicitation for marking information exempt from public disclosure. Information not marked as required by the applicable instructions may be disclosed to the public." IF YOU IDENTIFY YOUR ENTIRE RESPONSE AS EXEMPT FROM PUBLIC DISCLOSURE, OR IF YOU DO NOT SUBMIT A REDACTED COPY AS REQUIRED, THE STATE MAY, IN ITS SOLE DISCRETION, DETERMINE YOUR BID OR PROPOSAL NONRESPONSIVE AND INELIGIBLE FOR AWARD.

- (b) By submitting a response to this solicitation or request, Offeror agrees to the public disclosure of every page, or portion thereof, of every document regarding this solicitation or request that was submitted at any time prior to entering into a contract (including, but not limited to, documents contained in a response, documents submitted to clarify a response, and documents submitted during negotiations), unless the page, or portion thereof, was redacted and conspicuously marked "Trade Secret" or "Confidential" or "Protected", (2) agrees that any information not redacted and marked, as required by these bidding instructions, as a "Trade Secret" is not a trade secret as defined by the Trade Secrets Act, and (3) agrees that, notwithstanding any claims or markings otherwise, any prices, commissions, discounts, or other financial figures used to determine the award, as well as the final contract amount, are subject to public disclosure.
- (c) If your offer includes any information that you claim is exempt from public disclosure, you must submit one complete copy of your offer from which you have removed or concealed such information (the redacted copy). Except for the information removed or concealed, the redacted copy must be identical to your original offer.
- (d) Do not mark your entire response (bid, proposal, quote, etc.) as confidential, trade secret, or protected. If only portions of a page are subject to some protection, do not redact the entire page. The redacted copy must reflect the same pagination as the original and show the empty space from which information was redacted. The Procurement Officer must be able to view, search, copy and print the redacted copy without a password. If your response, or any part thereof, is improperly marked as confidential or trade secret or protected, the State may, in its sole discretion, determine it nonresponsive.
- (e) On the redacted copy, you must identify the basis of your claim by marking each redaction as follows: You must separately mark with the word "CONFIDENTIAL" every page, or portion thereof, that you redacted and claim as exempt from public disclosure because it is either (1) a trade secret as defined in Section 30-4-40(a)(1) of the Freedom of Information Act, or (2) privileged and confidential, as that phrase is used in Section 11-35-410. You must separately mark with the words "TRADE SECRET" every page, or portion thereof, that you redacted and claim as exempt from public disclosure as a trade secret pursuant to Section 39-8-20 of the Trade Secrets Act. You must separately mark with the word "PROTECTED" every page, or portion thereof, that you redacted and claim as exempt from public disclosure pursuant to Section 11-35- 1810. All markings must be conspicuous; use color, bold, underlining, or some other method in order to conspicuously distinguish the mark from the other text.
- (f) In determining whether to release documents, the State will detrimentally rely on your redaction and marking of documents, as required by these bidding instructions, as being either "Confidential" or "Trade Secret" or "Protected". By submitting a response, you agree to defend, indemnify and hold harmless the State of South Carolina, its agencies, officers and employees, from every claim, demand, loss, expense, cost, damage or injury, including attorney's fees, arising out of or resulting from withholding information by the State of South Carolina or any of its agencies, that you have redacted or marked as "Confidential" or "Trade Secret" or "Protected". (All references to S.C. Code of Laws.) [02-2A125-3]

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**SUBMITTING A PAPER OFFER OR MODIFICATION (Modified):** Submit a paper offer or modification the following instructions apply. (a) All prices and notations should be printed in ink or typewritten. Errors should be crossed out, corrections entered and initialed by the person signing the bid. Do not modify the solicitation document itself (including bid schedule). (b) (1) All copies of the offer or modification, and any other documents required to be submitted with the offer shall be enclosed in a sealed, opaque envelope or package. (2) Submit your offer or modification to the address on the Cover Page. (3) The envelope or package must show the time and date specified for opening, the solicitation number, and the name and address of the bidder. Send offer or modification by mail or special delivery service (UPS, Federal Express, etc.), the outermost envelope or wrapper must be labeled "OFFER ENCLOSED" on the face thereof. (c) If you are responding to more than one solicitation, submit each offer in a separate envelope or package. (d) Submit the number of copies indicated on the Cover Page. (e) Facsimile or e-mail offers, modifications, or withdrawals, will not be considered unless authorized by the Solicitation.

# TAX CREDIT FOR SUBCONTRACTING WITH DISADVANTAGED SMALL BUSINESSES (JAN 2008):

Pursuant to Section 12-6-3350, a taxpayer having a contract with this State who subcontracts with a socially and economically disadvantaged small business is eligible for an income tax credit equal to four percent of the payments to that subcontractor for work pursuant to the contract. The subcontractor must be certified as a socially and economically disadvantaged small business as defined in Section 11-35-5010 and regulations pursuant to it. The credit is limited to a maximum of fifty thousand dollars annually. A taxpayer is eligible to claim the credit for ten consecutive taxable years beginning with the taxable year in which the first payment is made to the subcontractor that qualifies for the credit. After the above ten consecutive taxable years, the taxpayer is no longer eligible for the credit. A taxpayer claiming the credit shall maintain evidence of work performed for the contract by the subcontractor. The credit may be claimed on Form TC-2, "Minority Business Credit." A copy of the subcontractor's certificate from the Governor's Office of Small and Minority Business (OSMBA) is to be attached to the contractor's income tax return. Questions regarding the tax credit and how to file are to be referred to: SC Department of Revenue, Research and Review, Phone: (803) 898-5786, Fax: (803) 898-5888. Questions regarding subcontractor certification are to be referred to: Governor's Office of Small and Minority Business Assistance, Phone: (803) 734-0657, Fax: (803) 734-2498. [02-2A135-1]

**VENDOR REGISTRATION MANDATORY (modified)** You must have a state vendor number to be eligible to submit an offer. To obtain a state vendor number, <u>visit www.procurement.sc.gov</u> and select Doing Business with Us. Then select Vendor Registration. (To determine if your business is already registered, go to "Vendor Search"). Upon registration, you will be assigned a state vendor number. Vendors must keep their vendor information current. If you are already registered and know your User ID & Password, you can update your information by selecting Update Vendor Registration. If you need to update information but do not have your User ID/Password, you must complete a new vendor registration and On Step 9 – Messages to Administration indicate "Update vendor number" with your existing 10-digit vendor number. (Please note that vendor registration does not substitute for any obligation to register with the S.C. Secretary of State Index - Business Entities Online - S.C. Secretary of State (sc.gov) or S.C. Department of Revenue Withholding (sc.gov).

WITHDRAWAL OR CORRECTION OF OFFER (JAN 2004): Offers may be withdrawn by written notice received at any time before the exact time set for opening. If the Solicitation authorizes facsimile offers, offers may be withdrawn via facsimile received at any time before the exact time set for opening. A bid may be withdrawn in person by a bidder or its authorized representative if, before the exact time set for opening, the identity of the person requesting withdrawal is established and the person signs a receipt for the bid. The withdrawal and correction of Offers is governed by S.C. Code Section 11-35-1520 and Regulation 19-445.2085. [02-2A150-1]

#### **B. SPECIAL INSTRUCTIONS**

**CONFERENCE – PRE- BID/PROPOSAL (JAN 2006):** 

Pre-Bid/Proposal Conference Date and Time: Tuesday, May 9, 2023 @ 3:00 PM EST Location of Pre-Bid/Proposal Conference: 3 Lee Avenue, Bond Hall, 2<sup>nd</sup> Floor, Room 295

This meeting will be available via Microsoft TEAMS if you send an email request to:

<u>procurement@citadel.edu</u> NLT, Tuesday, May 8, 2023 @ 2 PM – Email Subject: RFP23023-JF TEAMS

Request

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Due to the importance of all offerors having a clear understanding of the specifications and requirements of this solicitation, a conference of potential offerors will be held on the date specified on the cover page. Bring a copy of the solicitation with you. Any changes resulting from this conference will be noted in a written amendment to the solicitation. Your failure to attend will not relieve the Contractor from responsibility for estimating properly the difficulty and cost of successfully performing the work, or for proceeding to successfully perform the work without additional expense to the State. The State assumes no responsibility for any conclusions or interpretations made by the Contractor based on the information made available at the conference. Nor does the State assume responsibility for any understanding reached or representation made concerning conditions which can affect the work by any of its officers or agents before the execution of this contract, unless that understanding or representation is expressly stated in this contract. [02-2B025-1]

# **CONTENTS OF OFFER (RFP) (FEB 2015)**

- (a) Offers should be complete and carefully worded and should convey all of the information requested.
- (b) Offers should be prepared simply and economically, providing a straightforward, concise description of offeror's capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content.
- (c) The contents of your offer must be divided into two parts, the technical proposal and the business proposal. Each part should be bound in a single volume.
- (d) If your offer includes any comment over and above the specific information requested in the solicitation, you are to include this information as a separate appendix to your offer. Offers which include either modifications to any of the solicitation's contractual requirements or an offeror's standard terms and conditions may be deemed non-responsive and not considered for award. [02-2B040-2]

ELECTRONIC COPIES – REQUIRED MEDIA AND FORMAT (Modified): In addition to your original offer, you must submit an electronic original and redacted copy of your offer on a USB drive. Electronic copies CANNOT and WILL NOT be accepted via email. Submit the number of copies indicated on the cover page. The electronic copy must be identical to the original offer. File format shall be compatible with Microsoft Office (version 2003 or later), or Adobe Acrobat or equivalent Portable Document Format (.pdf) viewer. The Procurement Officer must be able to view, search, copy and print electronic documents without a password.

MAGNETIC MEDIA WITH DEMONSTRATION / PRESENTATION (Modified): Electronic versions of your offer may include a demonstration of the proposed solution and/or a presentation of your offer. The following formats are acceptable: Power Point, .qt, .mpeg, .mpg, .miv, .asf, .asx, .ra, .ram, .rm, .rmm, .aif, .aifc., aiff, .mov, .avi, .au, .snd, or .wav formats. If you use another format, the version must include a self-executing viewer or player, with instructions.

**MAIL PICKUP (MODIFIED):** The Procurement Office receives mail from the on-campus US Postal Service location two (2) times per week (excluding weekends and holidays) and there is no guarantee your offer reaches the Procurement Services Department by the submission deadline if sent via the USPS. See provision entitled Deadline for Submission of Offer.

**OPENING PROPOSALS -- INFORMATION NOT DIVULGED (FEB 2015):** In competitive sealed proposals, neither the number or identity of offerors nor prices will be divulged at opening. [Section 11-35-1530 & R. 19-445.2095(C)(1)] [02-2B110-2]

PROTEST - CPO ADDRESS - MMO: Any protest must be addressed to the Chief Procurement Officer, Materials Management Office, and submitted in writing

- (a) by email to protest-mmo@mmo.sc.gov
- (b) by post or delivery to 1201 Main Street, Suite 600, Columbia, SC 29201

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# III. SCOPE OF WORK/SPECIFICATIONS

#### Introduction

The Citadel, with its iconic campus located in Charleston, South Carolina, offers a classic military college education for young men and women focused on leadership excellence and academic distinction. The approximately 2,300 members of the South Carolina Corps of Cadets are not required to serve in the military, but about one-third of each class earn commissions to become officers in every branch of U.S. military service. Citadel alumni have served the nation, their states and their communities as principled leaders since 1842. The Citadel Graduate College, founded more than 50 years ago, offers dozens of graduate degree, graduate certificate, and evening undergraduate programs in the evening or online. Consecutively named Best Public College in the South by U.S. News & World Report for 12 years and No. 1 Best Public College for Veterans in the South for five years. Students can choose from 31 Majors, 57 Minors, pre-health professions, and pre-law (a concentration in political science). The 11:1 student-to-faculty ratio and 95% of faculty having PhD's (or the highest degree offered in their discipline) guarantees students a quality education. Another 1,000 students attend the Graduate College, a civilian evening and online program that offers graduate and professional degrees as well as undergraduate programs.

#### **Purpose**

The Citadel requests proposals from qualified accounting firms interested in providing internal audit functions for the college. The internal audit function will be performed to ensure that the operating procedures including all internal controls are being followed and that all expenditures of the college's funds are in accordance with laws, regulations, and college and state policy.

#### Scope of the Audit

The audit should be conducted in accordance with the following guidance, as applicable: adherence to the mandatory elements of The Institute of Internal Auditors' International Professional Practices Framework, including the Core Principles for the Professional Practice of Internal Auditing, the Code of Ethics, and the International Standards for the Professional Practice of Internal Auditing (Standards), and the definition of internal auditing. The IIA's Mandatory Guidance constitutes the fundamental requirements for the professional practice of internal auditing and the principles against which to evaluate the effectiveness of the internal audit activity's performance.

This audit will evaluate the adequacy of the internal financial controls with emphasis on areas vulnerable to fraud and abuse; the adequacy of the College System's current financial policies and procedures; and the adequacy of the College financial and auditing organizational structure. The auditor will make use of and build upon the internal control evaluation work done by the College's independent CPA firm during that firm's annual financial statement audit. The selected Auditor is responsible for and provide the following services:

- 1. Performing and documenting a College-wide risk assessment considering the input of a previous completed risk assessment and internal audit plan, College President, senior management, and the Board. The risk-based audit plan will be developed based on the risk assessment. The plan must be adjusted, as necessary, in response to changes in the College's risks, operations, programs, systems, and controls.
- 2. Reviewing departments, functions, and processes within the College at appropriate intervals based on the risk-based audit plan to determine whether they are carrying out efficiently and effectively their functions of planning, organizing, directing and controlling in accordance with College policy, legislative mandate or sound administrative practices.
- 3. Reviewing the established systems to ensure compliance with those policies, plans, procedures, contracts, laws and regulations that could have a significant impact on operations and reports, suggesting policy where required.
- 4. Reviewing operations and programs to ascertain whether results are consistent with established objectives and goals and whether the operations or programs are being carried out as planned.
- 5. Appraising the economy and efficiency with which resources are employed, identifying opportunities to improve operating performance and recommending solutions to problems where appropriate.

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- 6. Determining the adequacy and effectiveness of the College's systems of internal financial and operational controls, governance and risk management programs.
- 7. Reviewing the reliability and integrity of financial information and the means used to identify, measure, classify and report such information.
- 8. Reviewing the means of safeguarding assets and, as appropriate, verify the existence of such assets.
- 9. Reporting the results of its examinations including recommendations to those members of management who should be informed or who should take corrective action.
- 10. Evaluating any plans or actions taken to correct reported conditions and, if the planned corrective actions are considered unsatisfactory, hold further discussion to achieve acceptable disposition.
- 11. Make an independent selection of key controls for testing to assure that controls are appropriate and are effective when applied.
- 12. Test the design and operating effectiveness of these internal controls to detect deficiencies.
- 13. Perform audit procedures designed to identify unusual and/or questionable transactions.
- 14. Providing adequate follow-up to make sure that effective corrective action is taken.
  - Preparation of reports which analyze significant risk assessment findings, recommend changes for strengthening
    internal controls and reducing identified risks, and specify time frames for implementation of such
    recommendations.
- 15. Areas that shall be addressed (See Appendix D) include but are not necessarily limited to:
  - Accounts Payable/Disbursements
  - Accounts Receivable/Student Accounts
  - Payroll
  - Budgeting
  - Capital Assets
  - Endowments/Investments
  - Facilities Finance
  - Financial Aid
  - Financial Reporting
  - Grants Accounting
  - Procurement
  - Veteran Affairs
- 16. PROFESSIONAL/CONSULTING SERVICES: The successful auditor may be requested to provide additional professional/consulting services to address areas of special emphasis defined by the College. Optional professional/consulting services must be specified on an hourly rate by staffing and skill level as denoted in Part II (Pricing Proposal) of this document.

**DELIVERY / PERFORMANCE LOCATION – PURCHASE ORDER (JAN 2006):** After award, all deliveries shall be made and all services provided to the location specified by the Using Governmental Unit in its purchase order. [03-3015-1]

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#### IV. INFORMATION FOR OFFERORS TO SUBMIT

In addition to information requested elsewhere in this solicitation, offerors should submit the following information for purposes of evaluation.

Offerors are required to submit a Technical Proposal and a Business Proposal (two (2) separate documents) organized in the manner specified below.

Offeror's Proposals should be accompanied by Cover Page and Page Two. Both Cover Page and Page Two shall be completed and signed when submitted.

NOTE: Offerors are to submit a redacted copy of their Technical Proposal. Otherwise, all information provided may be shared with others in subsequent Freedom of Information Act (FOIA) Requests. [Reference 02-2A125-3]

Technical Proposals aspect should be as thorough and detailed as possible so that The Citadel may properly evaluate Offeror's capabilities to provide the required services. Offerors are required to submit the following in the Technical proposal.

# **PART I – Management and Qualifications**

In setting forth its qualifications, each individual or firm submitting a proposal shall:

- A. Provide evidence of an individual's credentials and qualifications in the area of auditing and if a firm be either a South Carolina state licensed Certified Public Accounting Firm, or a licensed Certified Public Accountant.
- B. Describe the individual's or firm's experience and expertise focusing on internal controls.
- C. State the name(s) of the officer(s) and associate(s) in the firm.
- D. State the names and credentials of all partners, associates, and auditors that will be assigned to this engagement and provide their resumes that states the number of years with firm.
- E. Identify the nature of any potential conflict of interest the individual or firm might have in providing these services to the college.
- F. Provide a comprehensive description of your approach to fulfilling the requirements of the RFP. For example, describe forensic auditing techniques, data analysis techniques, use of Information Technology (IT) specialists to perform IT assessments and other auditing procedures, the type and extent of sampling to be employed, etc.
- G. Provide a copy of the individual's or firm's latest peer review.
- H. If the firm is subject of any litigation or professional disciplinary actions that might adversely affect its ability to carry out a multi-year audit engagement, describe the litigation or disciplinary action. Additionally, if any member of the proposed engagement team or their respective office has been subject to any professional disciplinary action within the last 10 years, please describe the matter and how it was resolved.
- I. Provide any other information that might be beneficial to the College.
- J. Provide the plan for estimated start of audit after July 1, 2023, view Appendix C.

#### Part II - Pricing Proposal

State the rates at which the services of all partners, managers, senior accountants, staff accountants, or other personnel that would be provided to the College. In addition, state which partners and/or staff are expected to perform the services. Include:

- A. For each partner, manager, or staff whose resume is provided, the regular hourly rate and the hourly rate you are quoting.
- B. For each item in the "Scope of Audit," include the estimated number of hours for each employee type, view Appendix C
- C. The total not to exceed cost for the each year, including travel and other incidental costs.
- D. Each proposal will clearly state the basis on which special audit or management services will be billed.

Pricing shall cover all costs associated with the services provided by the Offeror and shall disclose all fees that offeror wants The Citadel to pay for services provided. DO NOT Include pricing in the Technical Proposal.

INFORMATION FOR OFFERORS TO SUBMIT – GENERAL (MODIFIED): You shall submit a signed Cover Page and Page Two. You must upload an image of a signed Cover Page and Page Two in your electronic copy. Your offer should include all other information and documents requested in this part and in parts II.B. Special Instructions; III. Scope of Work; V. Qualifications; VIII. Bidding Schedule/Price Proposal; and any appropriate attachments addressed in Part IX. Attachments to Solicitations. You should submit a summary of all insurance policies you have or plan to acquire to comply with the insurance requirements stated herein, if any, including policy types; coverage types; limits, sub-limits,

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and deductibles for each policy and coverage type; the carrier's A.M. Best rating; and whether the policy is written on an occurrence or claims-made basis.

MINORITY PARTICIPATION (DEC 2015):
Is the bidder a South Carolina Certified Minority Business? [] Yes [] No
Is the bidder a Minority Business certified by another governmental entity? [] Yes [] No
If so, please list the certifying governmental entity:
Will any of the work under this contract be performed by a SC certified Minority Business as a subcontractor? [] Yes []
No
If so, what percentage of the total value of the contract will be performed by a SC certified Minority Business as a
subcontractor?
Will any of the work under this contract be performed by a minority business certified by another governmental entity as a
subcontractor? [] Yes [] No
If so, what percentage of the total value of the contract will be performed by a minority business certified by another
governmental entity as a subcontractor?
If a certified Minority Business is participating in this contract, please indicate all categories for which the Business is
certified:
[ ] Traditional minority
[ ] Traditional minority, but female
[] Women (Caucasian females)
[] Hispanic minorities
[ ] DOT referral (Traditional minority)
[] DOT referral (Caucasian female)
[ ] Temporary certification
[] SBA 8 (a) certification referral
[] Other minorities (Native American, Asian, etc.)
(If more than one minority contractor will be utilized in the performance of this contract, please provide the information
above for each minority business.) The Department of Administration, Division of Small and Minority Business
Contracting and Certification, publishes a list of certified minority firms. The Minority Business Directory is available at
the following URL: <a href="http://osmba.sc.gov/directory.html">http://osmba.sc.gov/directory.html</a> [04-4015-3]
the following CRES. http://osimousos.gov/uncetory.name
V. QUALIFICATIONS
V. QUALIFICATIONS
ON A PERCATION OF OFFEEDOR (MAD 4045) (1) To 1 11 11 11 C
QUALIFICATIONS OF OFFEROR (MAR 2015): (1) To be eligible for award, you must have the capability in all
respects to perform fully the contract requirements and the integrity and reliability which will assure good faith
performance. We may also consider a documented commitment from a satisfactory source that will provide you with a
capability. We may consider information from any source at any time prior to award. We may elect to consider (i) key
personnel, any predecessor business, and any key personnel of any predecessor business, including any facts arising prior
to the date a business was established, and/or (ii) any subcontractor you identify. (2) You must promptly furnish
satisfactory evidence of responsibility upon request. Unreasonable failure to supply requested information is grounds for
rejection. (3) Corporate subsidiaries are cautioned that the financial capability of an affiliated or parent company
will not be considered in determining financial capability; however, we may elect to consider any security, e.g., letter
of credit, performance bond, parent-company corporate guaranty, that you offer to provide. Instructions and forms to help
assure acceptability are posted on <a href="www.procurement.sc.gov">www.procurement.sc.gov</a> , link to "Standard Clauses & Provisions." [05-5005-2]
QUALIFICATIONS - SPECIAL STANDARDS OF RESPONSIBILITY (MAR 2015): (a) This section
establishes special standards of responsibility. UNLESS YOU POSSESS THE FOLLOWING MANDATORY
MINIMUM QUALIFICATIONS, DO NOT SUBMIT AN OFFER: (a)
☐ The Engagement Manager must be a licensed CPA, employed with the firm for a minimum of two (2) years.
☐ Proposer must be licensed and registered to conduct business in South Carolina.
□ Proposer must be a firm with at least five (5) years of experience providing auditing services with five (5)

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(b) Provide a detailed, narrative statement with adequate information to establish that you meet all the requirements stated in subparagraph (a) above. Include all appropriate documentation. If you intend for us to consider the qualifications of your key personnel, predecessor business(es), or subcontractor(s), explain the relationship between you and such person or entity. [R. 19-445.2125(F)] [05-5010-2]

**SUBCONTRACTOR – IDENTIFICATION (FEB 2015):** If you intend to subcontract, at any tier level, with another business for any portion of the work and that portion either (1) exceeds 10% of your cost, (2) involves access to any "government information," as defined in the clause entitled "Information Security - Definitions," if included, or (3) otherwise involves services critical to your performance of the work (err on the side of inclusion), your offer must identify that business and the work which they are to perform. Identify potential subcontractors by providing the business name, address, phone, taxpayer identification number, and point of contact. In determining your responsibility, the state may contact and evaluate your proposed subcontractors. [05-5030-2]

#### VI. AWARD CRITERIA

**AWARD CRITERIA – PROPOSALS (JAN 2006):** Award will be made to the highest ranked, responsive and responsible offeror whose offer is determined to be the most advantageous to the State. [06-6030-1]

AWARD TO ONE OFFEROR (JAN 2006): Award will be made to one Offeror. [06-6040-1]

**DISCUSSIONS AND NEGOTIATIONS – OPTIONAL (FEB 2015):** Submit your best terms from both a price and a technical standpoint. Your proposal may be evaluated and your offer accepted without any discussions, negotiations, or prior notice. Ordinarily, nonresponsive proposals will be rejected outright without prior notice. Nevertheless, the State may elect to conduct discussions, including the possibility of limited proposal revisions, but only for those proposals reasonably susceptible of being selected for award. [11-35-1530(6); R.19-445.2095(I)] If improper revisions are submitted during discussions, the State may elect to consider only your unrevised initial proposal, provided your initial offer is responsive. The State may also elect to conduct negotiations, beginning with the highest ranked offeror, or seek best and final offers, as provided in Section 11-35-1530(8). Negotiations may involve both price and matters affecting the scope of the contract, so long as changes are within the general scope of the request for proposals. If negotiations are conducted, the State may elect to disregard the negotiations and accept your original proposal. [06-6058-1]

**EVALUATION FACTORS – PROPOSALS (JAN 2006):** Offers will be evaluated using only the factors stated below. Evaluation factors are stated in the relative order of importance, with the first factor being the most important. Once evaluation is complete, all responsive offerors will be ranked from most advantageous to least advantageous. [06-6065-1]

#### A. SELECTION OF HIGHEST RANKED OFFEROR

The Citadel will review all proposals. Rank and select the highest ranked offerors based on the following criteria:

- 1. Cost
- 2. Demonstrated relevant experience in providing audit services to higher education entities comparable to the college.
- 3. Staff qualifications and experience
- 4. Effectiveness of proposed approach and methodology to Scope of Work

#### VII. TERMS AND CONDITIONS

# A. GENERAL

#### ASSIGNMENT, NOVATION, AND CHANGE OF NAME, IDENTITY, OR STRUCTURE (FEB 2015):

(a) Contractor shall not assign this contract, or its rights, obligations, or any other interest arising from this contract, or delegate any of its performance obligations, without the express written consent of the responsible procurement officer. The foregoing restriction does not apply to a transfer that occurs by operation of law (e.g., bankruptcy; corporate

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reorganizations and consolidations, but not including partial asset sales). Notwithstanding the foregoing, contractor may assign monies receivable under the contract provided that the state shall have no obligation to make payment to an assignee until thirty days after contractor (not the assignee) has provided the responsible procurement officer with (i) proof of the assignment, (ii) the identity (by contract number) of the specific state contract to which the assignment applies, and (iii) the name of the assignee and the exact address or account information to which assigned payments should be made. (b) If contractor amends, modifies, or otherwise changes its name, its identity (including its trade name), or its corporate, partnership or other structure, or its FEIN, contractor shall provide the procurement officer prompt written notice of such change. (c) Any name change, transfer, assignment, or novation is subject to the conditions and approval required by Regulation 19-445.2180, which does not restrict transfers by operation of law. [07-7A004-2]

BANKRUPTCY - GENERAL (FEB 2015): (a) Notice. In the event the Contractor enters into proceedings relating to bankruptcy, whether voluntary or involuntary, the Contractor agrees to furnish written notification of the bankruptcy to the Using Governmental Unit. This notification shall be furnished within two (2) days of the initiation of the proceedings relating to the bankruptcy filing. This notification shall include the date on which the bankruptcy petition was filed, the identity of the court in which the bankruptcy petition was filed, and a listing of all State contracts against which final payment has not been made. This obligation remains in effect until final payment under this Contract. (b) Termination. This contract is voidable and subject to immediate termination by the State upon the contractor's insolvency, including the filing of proceedings in bankruptcy. [07-7A005-2]

**CHOICE-OF-LAW (JAN 2006):** The Agreement, any dispute, claim, or controversy relating to the Agreement, and all the rights and obligations of the parties shall, in all respects, be interpreted, construed, enforced and governed by and under the laws of the State of South Carolina, except its choice of law rules. As used in this paragraph, the term "Agreement" means any transaction or agreement arising out of, relating to, or contemplated by the solicitation. [07-7A010-1]

#### **CONTRACT DOCUMENTS & ORDER OF PRECEDENCE (Modified):**

- (a) Any contract resulting from this solicitation shall consist of the following documents: (1) a Record of Negotiations, if any, executed by you and the Procurement Officer, (2) the solicitation, as amended, (3) or discussions [11-35-1530(6)] of an offer, if applicable, (4) your offer, (5) any statement reflecting the State's final acceptance (a/k/a "award"), and (6) purchase orders. These documents shall be read to be consistent and complementary. Any conflict among these documents shall be resolved by giving priority to these documents in the order listed above.
- (b) The terms and conditions of documents (1) through (5) above shall apply notwithstanding any additional or different terms and conditions in any other document, including without limitation, (i) a purchase order or other instrument submitted by the State, (ii) any invoice or other document submitted by Contractor, or (iii) any privacy policy, terms of use, or end user agreement. Except as otherwise allowed herein, the terms and conditions of all such documents shall be void and of no effect.
- (c) No contract, license, or other agreement containing contractual terms and conditions will be signed by any Using Governmental Unit. Any document signed or otherwise agreed to by persons other than the Procurement Officer shall be void and of no effect.

#### **DISCOUNT FOR PROMPT PAYMENT (JAN 2006):**

- (a) Discounts for prompt payment will not be considered in the evaluation of offers. However, any offered discount will form a part of the award, and will be taken if payment is made within the discount period indicated in the offer by the offeror. As an alternative to offering a discount for prompt payment in conjunction with the offer, offerors awarded contracts may include discounts for prompt payment on individual invoices.
- (b) In connection with any discount offered for prompt payment, time shall be computed from the date of the invoice. If the Contractor has not placed a date on the invoice, the due date shall be calculated from the date the designated billing office receives a proper invoice, provided the state annotates such invoice with the date of receipt at the time of receipt. For the purpose of computing the discount earned, payment shall be considered to have been made on the date that appears on the payment check or, for an electronic funds transfer, the specified payment date. When the discount date falls on a Saturday, Sunday, or legal holiday when Federal Government offices are closed and Government business is not expected to be conducted, payment may be made on the following business day. [07-7A020-1]

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DISPUTES (JAN 2006): (1) Choice-of-Forum. All disputes, claims, or controversies relating to the Agreement shall be resolved exclusively by the appropriate Chief Procurement Officer in accordance with Title 11, Chapter 35, Article 17 of the South Carolina Code of Laws, or in the absence of jurisdiction, only in the Court of Common Pleas for, or a federal court located in, Richland County, State of South Carolina. Contractor agrees that any act by the government regarding the Agreement is not a waiver of either the government's sovereign immunity or the government's immunity under the Eleventh Amendment of the United States Constitution. As used in this paragraph, the term "Agreement" means any transaction or agreement arising out of, relating to, or contemplated by the solicitation. (2) Service of Process. Contractor consents that any papers, notices, or process necessary or proper for the initiation or continuation of any disputes, claims, or controversies relating to the Agreement; for any court action in connection therewith; or for the entry of judgment on any award made, may be served on Contractor by certified mail (return receipt requested) addressed to Contractor at the address provided as the Notice Address on Page Two or by personal service or by any other manner that is permitted by law, in or outside South Carolina. Notice by certified mail is deemed duly given upon deposit in the United States mail. [07-7A025-1]

**EQUAL OPPORTUNITY (JAN 2006):** Contractor is referred to and shall comply with all applicable provisions, if any, of Title 41, Part 60 of the Code of Federal Regulations, including but not limited to Sections 60-1.4, 60-4.2, 60-4.3, 60-250.5(a), and 60-741.5(a), which are hereby incorporated by reference. [07-7A030-1]

**FALSE CLAIMS (JAN 2006):** According to the S.C. Code of Laws Section 16-13-240, "a person who by false pretense or representation obtains the signature of a person to a written instrument or obtains from another person any chattel, money, valuable security, or other property, real or personal, with intent to cheat and defraud a person of that property is guilty" of a crime. [07-7A035-1]

**FIXED PRICING REQUIRED (JAN 2006):** Any pricing provided by contractor shall include all costs for performing the work associated with that price. Except as otherwise provided in this solicitation, contractor's price shall be fixed for the duration of this contract, including option terms. This clause does not prohibit contractor from offering lower pricing after award. [07-7A040-1]

**NO INDEMNITY OR DEFENSE (FEB 2015):** Any term or condition is void to the extent it requires the State to indemnify, defend, or pay attorney's fees to anyone for any reason. [07-7A045-2]

**NOTICE (JAN 2006):** (A) After award, any notices shall be in writing and shall be deemed duly given (1) upon actual delivery, if delivery is by hand, (2) upon receipt by the transmitting party of automated confirmation or answer back from the recipient's device if delivery is by telex, telegram, facsimile, or electronic mail, or (3) upon deposit into the United States mail, if postage is prepaid, a return receipt is requested, and either registered or certified mail is used. (B) Notice to contractor shall be to the address identified as the Notice Address on Page Two. Notice to the state shall be to the Procurement Officer's address on the Cover Page. Either party may designate a different address for notice by giving notice in accordance with this paragraph. [07-7A050-1]

**OPEN TRADE (JUN 2015):** During the contract term, including any renewals or extensions, Contractor will not engage in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300. [07-7A053-1]

PAYMENT & INTEREST (FEB 2021): (a) The State shall pay the Contractor, after the submission of proper invoices or vouchers, the prices stipulated in this contract for supplies delivered and accepted or services rendered and accepted, less any deductions provided in this contract. Unless otherwise specified herein, including the purchase order, payment shall not be made on partial deliveries accepted by the Government. (b) Unless otherwise provided herein, including the purchase order, payment will be made by electronic funds transfer (EFT). See clause titled "EFT Information." (c) Notwithstanding any other provision, payment shall be made in accordance with S.C. Code Section 11-35-45, or Chapter 6 of Title 29 (real property improvements) when applicable, which provides the Contractor's exclusive means of recovering any type of interest from the Owner. Contractor waives imposition of an interest penalty unless the invoice submitted specifies that the late penalty is applicable. Except as set forth in this paragraph, the State shall not be liable for the payment of interest on any debt or claim arising out of or related to this contract for any reason. (d) Amounts due to the State shall bear interest at the rate of interest established by the South Carolina Comptroller General pursuant to Section 11-35-45 ("an amount not to exceed fifteen percent each year"), as amended, unless otherwise required by Section Page | 18

29-6-30. (e) Any other basis for interest, including but not limited to general (pre- and post-judgment) or specific interest statutes, including S.C. Code Ann. Section 34-31-20, are expressly waived by both parties. If a court, despite this agreement and waiver, requires that interest be paid on any debt by either party other than as provided by items (c) and (d) above, the parties further agree that the applicable interest rate for any given calendar year shall be the lowest prime rate as listed in the first edition of the Wall Street Journal published for each year, applied as simple interest without compounding. (f) The State shall have all of its common law, equitable and statutory rights of set-off. [07-7A055-4]

**PUBLICITY (JAN 2006):** Contractor shall not publish any comments or quotes by State employees, or include the State in either news releases or a published list of customers, without the prior written approval of the Procurement Officer. [07-7A060-1]

**PURCHASE ORDERS (JAN 2006):** Contractor shall not perform any work prior to the receipt of a purchase order from the using governmental unit. The using governmental unit shall order any supplies or services to be furnished under this contract by issuing a purchase order. Purchase orders may be used to elect any options available under this contract, e.g., quantity, item, delivery date, payment method, but are subject to all terms and conditions of this contract. Purchase orders may be electronic. No particular form is required. An order placed pursuant to the purchasing card provision qualifies as a purchase order. [07-7A065-1]

**SURVIVAL OF OBLIGATIONS (JAN 2006):** The Parties' rights and obligations which, by their nature, would continue beyond the termination, cancellation, rejection, or expiration of this contract shall survive such termination, cancellation, rejection, or expiration, including, but not limited to, the rights and obligations created by the following clauses: Indemnification - Third Party Claims, Intellectual Property Indemnification, and any provisions regarding warranty or audit. [07-7A075-1]

TAXES (JAN 2006): Any tax the contractor may be required to collect or pay upon the sale, use or delivery of the products shall be paid by the State, and such sums shall be due and payable to the contractor upon acceptance. Any personal property taxes levied after delivery shall be paid by the State. It shall be solely the State's obligation, after payment to contractor, to challenge the applicability of any tax by negotiation with, or action against, the taxing authority. Contractor agrees to refund any tax collected, which is subsequently determined not to be proper and for which a refund has been paid to contractor by the taxing authority. In the event that the contractor fails to pay, or delays in paying, to any taxing authorities, sums paid by the State to contractor, contractor shall be liable to the State for any loss (such as the assessment of additional interest) caused by virtue of this failure or delay. Taxes based on Contractor's net income or assets shall be the sole responsibility of the contractor. [07-7A080-1]

**TERMINATION DUE TO UNAVAILABILITY OF FUNDS (JAN 2006):** Payment and performance obligations for succeeding fiscal periods shall be subject to the availability and appropriation of funds therefor. When funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal period, the contract shall be canceled. In the event of a cancellation pursuant to this paragraph, contractor will be reimbursed the resulting unamortized, reasonably incurred, nonrecurring costs. Contractor will not be reimbursed any costs amortized beyond the initial contract term. [07-7A085-1]

**THIRD PARTY BENEFICIARY (JAN 2006):** This Contract is made solely and specifically among and for the benefit of the parties hereto, and their respective successors and assigns, and no other person will have any rights, interest, or claims hereunder or be entitled to any benefits under or on account of this Contract as a third party beneficiary or otherwise. [07-7A090-1]

**WAIVER (JAN 2006):** The State does not waive any prior or subsequent breach of the terms of the Contract by making payments on the Contract, by failing to terminate the Contract for lack of performance, or by failing to strictly or promptly insist upon any term of the Contract. Only the Procurement Officer has actual authority to waive any of the State's rights under this Contract. Any waiver must be in writing. [07-7A095-1]

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#### **B. SPECIAL**

BANKRUPTCY – GOVERNMENT INFORMATION (FEB 2015): (a) All government information (as defined in the clause herein entitled "Information Security - Definitions") shall belong exclusively to the State, and Contractor has no legal or equitable interest in, or claim to, such information. Contractor acknowledges and agrees that in the event Contractor enters into proceedings relating to bankruptcy, whether voluntary or involuntary, government information in its possession and/or under its control will not be considered property of its bankruptcy estate. (b) Contractor agrees to notify the State within forty-eight (48) hours of any determination that it makes to file for bankruptcy protection, and Contractor further agrees to turn over to the State, before such filing, all government information that is in Contractor's possession in a format that can be readily utilized by the State. (c) In order to protect the integrity and availability of government information, Contractor shall take reasonable measures to evaluate and monitor the financial circumstances of any subcontractor that will process, store, transmit or access government information. [07-7B007-1]

# **CHANGES (JAN 2006):**

- (1) Contract Modification. By a written order, at any time, and without notice to any surety, the Procurement Officer may, subject to all appropriate adjustments, make changes within the general scope of this contract in any one or more of the following:
- (a) drawings, designs, or specifications, if the supplies to be furnished are to be specially manufactured for the [State] in accordance therewith:
- (b) method of shipment or packing;
- (c) place of delivery;
- (d) description of services to be performed;
- (e) time of performance (i.e., hours of the day, days of the week, etc.); or,
- (f) place of performance of the services. Subparagraphs (a) to (c) apply only if supplies are furnished under this contract. Subparagraphs (d) to (f) apply only if services are performed under this contract.
- (2) Adjustments of Price or Time for Performance. If any such change increases or decreases the contractor's cost of, or the time required for, performance of any part of the work under this contract, whether or not changed by the order, an adjustment shall be made in the contract price, the delivery schedule, or both, and the contract modified in writing accordingly. Any adjustment in contract price made pursuant to this clause shall be determined in accordance with the Price Adjustment Clause of this contract. Failure of the parties to agree to an adjustment shall not excuse the contractor from proceeding with the contract as changed, provided that the State promptly and duly make such provisional adjustments in payment or time for performance as may be reasonable. By proceeding with the work, the contractor shall not be deemed to have prejudiced any claim for additional compensation, or an extension of time for completion.
- (3) Time Period for Claim. Within 30 days after receipt of a written contract modification under Paragraph (1) of this clause, unless such period is extended by the Procurement Officer in writing, the contractor shall file notice of intent to assert a claim for an adjustment. Later notification shall not bar the contractor's claim unless the State is prejudiced by the delay in notification.
- (4) Claim Barred After Final Payment. No claim by the contractor for an adjustment hereunder shall be allowed if notice is not given prior to final payment under this contract.

  [07-7B025-1]

**CISG (JAN 2006):** The parties expressly agree that the UN Convention on the International Sale of Goods shall not apply to this agreement. [07-7B030-1]

**COMPLIANCE WITH LAWS (JAN 2006):** During the term of the contract, contractor shall comply with all applicable provisions of laws, codes, ordinances, rules, regulations, and tariffs. [07-7B035-1]

**CONTRACT LIMITATIONS (JAN 2006):** No sales may be made pursuant to this contract for any item or service that is not expressly listed. No sales may be made pursuant to this contract after expiration of this contract. Violation of this provision may result in termination of this contract and may subject contractor to suspension or debarment. [07-7B045-1]

CONTRACTOR'S LIABILITY INSURANCE - GENERAL (FEB 2015): (a) Without limiting any of the obligations or liabilities of Contractor, Contractor shall procure from a company or companies lawfully authorized to do business in South Carolina and with a current A.M. Best rating of no less than A: VII, and maintain for the duration of the contract, insurance against claims for injuries to persons or damages to property which may arise from or in connection with the Page | 20

performance of the work and the results of that work by the contractor, his agents, representatives, employees or subcontractors.

- (b) Coverage shall be at least as broad as:
- (1) Commercial General Liability (CGL): Insurance Services Office (ISO) Form CG 00 01 12 07 covering CGL on an "occurrence" basis, including products-completed operations, personal and advertising injury, with limits no less than \$1,000,000 per occurrence. If a general aggregate limit applies, the general aggregate limit shall be twice the required occurrence limit. This contract shall be considered to be an "insured contract" as defined in the policy.
- (2) Auto Liability: ISO Form Number CA 00 01 covering any auto (Code 1), or if Contractor has no owned autos, hired, (Code 8) and non-owned autos (Code 9), with limits no less than \$1,000,000 per accident for bodily injury and property damage.
- (3) Worker's Compensation: As required by the State of South Carolina, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease.
- (c) Every applicable Using Governmental Unit, and the officers, officials, employees and volunteers of any of them, must be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of both CG 20 10 and CG 20 37 if a later edition is used.
- (d) For any claims related to this contract, the Contractor's insurance coverage shall be primary insurance as respects the State, every applicable Using Governmental Unit, and the officers, officials, employees and volunteers of any of them. Any insurance or self-insurance maintained by the State, every applicable Using Governmental Unit, or the officers, officials, employees and volunteers of any of them, shall be excess of the Contractor's insurance and shall not contribute with it.
- (e) Prior to commencement of the work, the Contractor shall furnish the State with original certificates and amendatory endorsements or copies of the applicable policy language effecting coverage required by this section. All certificates are to be received and approved by the State before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The State reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by this section, at any time.
- (f) Should any of the above described policies be cancelled before the expiration date thereof, notice will be delivered in accordance with the policy provisions. In addition, the Contractor shall notify the State immediately upon receiving any information that any of the coverages required by this section are or will be changed, cancelled, or replaced.
- (g) Contractor hereby grants to the State and every applicable Using Governmental Unit a waiver of any right to subrogation which any insurer of said Contractor may acquire against the State or applicable Using Governmental Unit by virtue of the payment of any loss under such insurance. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation, but this provision applies regardless of whether or not the State or Using Governmental Unit has received a waiver of subrogation endorsement from the insurer.
- (h) Any deductibles or self-insured retentions must be declared to and approved by the State. The State may require the Contractor to purchase coverage with a lower deductible or retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention.
- (i) The State reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances. [07-7B056-2]

**CONTRACTOR PERSONNEL (JAN 2006):** The Contractor shall enforce strict discipline and good order among the Contractor's employees and other persons carrying out the Contract. The Contractor shall not permit employment of unfit persons or persons not skilled in tasks assigned to them. [07-7B060-1]

**CONTRACTOR'S OBLIGATION – GENERAL (JAN 2006):** The contractor shall provide and pay for all materials, tools, equipment, labor and professional and non-professional services, and shall perform all other acts and supply all other things necessary, to fully and properly perform and complete the work. The contractor must act as the prime contractor and assume full responsibility for any subcontractor's performance. The contractor will be considered the sole point of contact with regard to all situations, including payment of all charges and the meeting of all other requirements. [07-7B065-1]

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CONTRACTOR'S USE OF STATE PROPERTY (JAN 2006): Upon termination of the contract for any reason, the State shall have the right, upon demand, to obtain access to, and possession of, all State properties, including, but not limited to, current copies of all State application programs and necessary documentation, all data, files, intermediate materials and supplies held by the contractor. Contractor shall not use, reproduce, distribute, display, or sell any data, material, or documentation owned exclusively by the State without the State's written consent, except to the extent necessary to carry out the work. [07-7B067-1]

**DEFAULT – SHORT FORM (FEB 2015):** The state may terminate this contract, or any part hereof, for cause in the event of any default by the contractor, or if the contractor fails to comply with any material contract terms and conditions, or fails to provide the state, upon request, with adequate assurances of future performance. In the event of termination for cause, the state shall not be liable to the contractor for any amount for supplies or services not accepted, and the contractor shall be liable to the state for any and all rights and remedies provided by law. If it is determined that the state improperly terminated this contract for default, such termination shall be deemed a termination for convenience. [07-7B080-2]

ILLEGAL IMMIGRATION (NOV 2008): (An overview is available at www.procurement.sc.gov) By signing your offer, you certify that you will comply with the applicable requirements of Title 8, Chapter 14 of the South Carolina Code of Laws and agree to provide to the State upon request any documentation required to establish either: (a) that Title 8, Chapter 14 is inapplicable to you and your subcontractors or sub-subcontractors; or (b) that you and your subcontractors or sub-subcontractors are in compliance with Title 8, Chapter 14. Pursuant to Section 8-14-60, "A person who knowingly makes or files any false, fictitious, or fraudulent document, statement, or report pursuant to this chapter is guilty of a felony, and, upon conviction, must be fined within the discretion of the court or imprisoned for not more than five years, or both." You agree to include in any contracts with your subcontractors language requiring your subcontractors to (a) comply with the applicable requirements of Title 8, Chapter 14, and (b) include in their contracts with the subsubcontractors language requiring the sub-subcontractors to comply with the applicable requirements of Title 8, Chapter 14. [07-7B097-1]

INDEMNIFICATION-THIRD PARTY CLAIMS - GENERAL (NOV 2011): Notwithstanding any limitation in this agreement, and to the fullest extent permitted by law, Contractor shall defend and hold harmless Indemnitees for and against any and all suits or claims of any character (and all related damages, settlement payments, attorneys' fees, costs, expenses, losses or liabilities) by a third party which are attributable to bodily injury, sickness, disease or death, or to injury to or destruction of tangible property arising out of or in connection with the goods or services acquired hereunder or caused in whole or in part by any act or omission of contractor, its subcontractors, their employees, workmen, servants, agents, or anyone directly or indirectly employed by them or anyone for whose acts any of them may be liable, regardless of whether or not caused in part by an Indemnitee, and whether or not such claims are made by a third party or an Indemnitee; however, if an Indemnitee's negligent act or omission is subsequently determined to be the sole proximate cause of a suit or claim, the Indemnitee shall not be entitled to indemnification hereunder. Contractor shall be given timely written notice of any suit or claim. Contractor's obligations hereunder are in no way limited by any protection afforded under workers' compensation acts, disability benefits acts, or other employee benefit acts. This clause shall not negate, abridge, or reduce any other rights or obligations of indemnity which would otherwise exist. The obligations of this paragraph shall survive termination, cancelation, or expiration of the parties' agreement. This provision shall be construed fairly and reasonably, neither strongly for nor against either party, and without regard to any clause regarding insurance. As used in this clause, "Indemnitees" means the State of South Carolina, its instrumentalities, agencies, departments, boards, political subdivisions and all their respective officers, agents and employees. [07-7B100-2]

**LICENSES AND PERMITS (JAN 2006):** During the term of the contract, the Contractor shall be responsible for obtaining, and maintaining in good standing, all licenses (including professional licenses, if any), permits, inspections and related fees for each or any such licenses, permits and /or inspections required by the State, county, city or other government entity or unit to accomplish the work specified in this solicitation and the contract. [07-7B115-1]

**LIMITATION OF LIABILITY – SINGLE AGENCY (JAN 2020):** (1) Contractor's liability for damages to the Using Governmental Unit shall not exceed one year of award.

- (2) The parties waive claims against each other for (i) exemplary or punitive damages and (ii) special or consequential damages.
- (3) The foregoing limitations shall not apply: (a) to claims for physical damage to real or tangible personal property, (b) to claims regarding bodily injury, sickness, disease or death, (c) to claims arising from reckless or intentional misconduct,

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- (d) to amounts due or obligations under a clause (regardless of how named) providing for liquidated damages, or if such a clause is ruled unenforceable as a penalty, (e) to amounts due or obligations under the following clauses, if included: (i) Indemnification-Third Party Claims-General, (ii) Indemnification-Third Party Claims-Disclosure of Information, (iii) Indemnification-Intellectual Property, (iv) Information Security-Safeguarding Requirements, (v) Information Security-Location of Data, (vi) Information Use and Disclosure-Standards, or (vii) Service Provider Security Representations; (f) to amounts due or obligations under a clause imposing a duty to defend or indemnify, or (g) to any loss or claim to the extent the loss or claim is covered by a policy of insurance maintained, or required by this contract to be maintained, by contractor.
- (4) The absence in any subcontract of a similar clause limiting contractor's liability shall not effectively increase the obligation of the Using Governmental Unit beyond what it would have been had the subcontract contained such a clause.
- (5) The Using Governmental Unit's liability for damages, if any, shall in no event exceed one year of award. Nothing herein shall be construed to waive any law or clause regarding the availability or appropriation of funds, sovereign immunity, or any other immunity, restriction, or limitation on payment or recovery provided by law.
- (6) The State of South Carolina's total liability for any obligation under any clause imposing any duty of confidentiality or non-disclosure shall not exceed an amount equal to fifty thousand dollars. [07-7B117-1]

**OWNERSHIP OF DATA & MATERIALS (JAN 2006):** All data, material and documentation prepared for the state pursuant to this contract shall belong exclusively to the State. [07-7B125-1]

PRICE ADJUSTMENTS (JAN 2006): (1) Method of Adjustment. Any adjustment in the contract price made pursuant to a clause in this contract shall be consistent with this Contract and shall be arrived at through whichever one of the following ways is the most valid approximation of the actual cost to the Contractor (including profit, if otherwise allowed): (a) by agreement on a fixed price adjustment before commencement of the pertinent performance or as soon thereafter as practicable; (b) by unit prices specified in the Contract or subsequently agreed upon; (c) by the costs attributable to the event or situation covered by the relevant clause, including profit if otherwise allowed, all as specified in the Contract; or subsequently agreed upon; (d) in such other manner as the parties may mutually agree; or, (e) in the absence of agreement by the parties, through a unilateral initial written determination by the Procurement Officer of the costs attributable to the event or situation covered by the clause, including profit if otherwise allowed, all as computed by the Procurement Officer in accordance with generally accepted accounting principles, subject to the provisions of Title 11, Chapter 35, Article 17 of the S.C. Code of Laws. (2) Submission of Price or Cost Data. Upon request of the Procurement Officer, the contractor shall provide reasonably available factual information to substantiate that the price or cost offered, for any price adjustments is reasonable, consistent with the provisions of Section 11-35-1830. [07-7B160-1]

PRICE ADJUSTMENT - LIMITED -- AFTER INITIAL TERM ONLY (JAN 2006): Upon approval of the Procurement Officer, prices may be adjusted for any renewal term. Prices shall not be increased during the initial term. Any request for a price increase must be received by the Procurement Officer at least ninety (90) days prior to the expiration of the applicable term and must be accompanied by sufficient documentation to justify the increase. If approved, a price increase becomes effective starting with the term beginning after approval. A price increase must be executed as a change order. Contractor may terminate this contract at the end of the then current term if a price increase request is denied. Notice of termination pursuant to this paragraph must be received by the Procurement Officer no later than fifteen (15) days after the Procurement Officer sends contractor notice rejecting the requested price increase. [07-7B165-1]

PRICE ADJUSTMENTS – LIMITED BY CPI "ALL ITEMS" (JAN 2006): Upon request and adequate justification, the Procurement Officer may grant a price increase up to, but not to exceed, the unadjusted percent change for the most recent 12 months for which data is available, that is not subject to revision, in the Consumer Price Index (CPI) for all urban consumers (CPI-U), "all items" for services, as determined by the Procurement Officer. The Bureau of Labor and Statistics publishes this information on the web at <a href="https://www.bls.gov">www.bls.gov</a> [07-7B170-1]

**PRICING DATA – AUDIT – INSPECTION (JAN 2006):** [Clause Included Pursuant to Section 11-35-1830, - 2210, & -2220] (a) Cost or Pricing Data. Upon Procurement Officer's request, you shall submit cost or pricing data, as defined by 48 C.F.R. Section 2.101 (2004), prior to either (1) any award to contractor pursuant to 11-35-1530 or 11-35-1560, if the total contract price exceeds \$500,000, or (2) execution of a change order or contract modification with contractor which exceeds \$100,000. Your price, including profit or fee, shall be adjusted to exclude any significant sums by which the state

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finds that such price was increased because you furnished cost or pricing data that was inaccurate, incomplete, or not current as of the date agreed upon between parties. (b) Records Retention. You shall maintain your records for three years from the date of final payment, or longer if requested by the chief Procurement Officer. The state may audit your records at reasonable times and places. As used in this subparagraph (b), the term "records" means any books or records that relate to cost or pricing data submitted pursuant to this clause. In addition to the obligation stated in this subparagraph (b), you shall retain all records and allow any audits provided for by 11-35-2220(2). (c) Inspection. At reasonable times, the state may inspect any part of your place of business which is related to performance of the work. (d) Instructions Certification. When you submit data pursuant to subparagraph (a), you shall (1) do so in accordance with the instructions appearing in Table 15-2 of 48 C.F.R. Section 15.408 (2004) (adapted as necessary for the state context), and (2) submit a Certificate of Current Cost or Pricing Data, as prescribed by 48 CFR Section 15.406-2(a) (adapted as necessary for the state context). (e) Subcontracts. You shall include the above text of this clause in all of your subcontracts. (f) Nothing in this clause limits any other rights of the state. [07-7B185-1]

**RELATIONSHIP OF THE PARTIES (JAN 2006):** Neither party is an employee, agent, partner, or joint venturer of the other. Neither party has the right or ability to bind the other to any agreement with a third party or to incur any obligation or liability on behalf of the other party. [07-7B205-1]

# RESTRICTIONS ON PRESENTING TERMS OF USE OR OFFERING ADDITIONAL SERVICES (FEB 2015):

(a) Citizens, as well as public employees (acting in their individual capacity), should not be unnecessarily required to agree to or provide consent to policies or contractual terms in order to access services acquired by the government pursuant to this contract (hereinafter "applicable services") or, in the case of public employees, to perform their job duties; accordingly, in performing the work, contractor shall not require or invite any citizen or public employee to agree to or provide consent to any end user contract, privacy policy, or other terms of use (hereinafter "terms of use") not previously approved in writing by the procurement officer. Contractor agrees that any terms of use regarding applicable services are void and of no effect. (b) Unless expressly provided in the solicitation, public contracts are not intended to provide contractors an opportunity to market additional products and services; accordingly, in performing the work, contractor shall not – for itself or on behalf of any third party – offer citizens or public employees (other than the procurement officer) any additional products or services not required by the contract. (c) Any reference to contractor in items (a) or (b) also includes any subcontractor at any tier. Contractor is responsible for compliance with these obligations by any person or entity that contractor authorizes to take any action related to the work. (d) Any violation of this clause is a material breach of contract. The parties acknowledge the difficulties inherent in determining the damage from any breach of these restrictions. Contractor shall pay the state liquidated damages of \$1,000 for each contact with a citizen or end user that violates this restriction. [07-7B212-1]

SHIPPING / RISK OF LOSS (JAN 2006): F.O.B. Destination. Destination is the shipping dock of the Using Governmental Units' designated receiving site, or other location, as specified herein. (See Delivery clause) [07-7B220-1]

**TERM OF CONTRACT – EFFECTIVE DATE / INITIAL CONTRACT PERIOD (MODIFIED):** The effective date of this contract is the first day of the Maximum Contract Period as specified on the final statement of award. The initial term of this agreement is one (1) years from the effective date. Regardless, this contract expires no later than the last date stated on the final statement of award.

**TERM OF CONTRACT – OPTION TO RENEW (MODIFIED):** (a) At the end of the initial term, and at the end of each renewal term, this contract shall automatically renew for a period of one (1) year unless contractor receives notice that the state elects not to renew the contract at least thirty (30) days prior to the date of renewal. Regardless, this contract expires no later than the last date stated on the final statement of award.

TERM OF CONTRACT – TERMINATION BY CONTRACTOR (JAN 2006): Contractor may terminate this contract at the end of the initial term, or any renewal term, by providing the Procurement Officer notice of its election to terminate under this clause at least 120 days prior to the expiration of the then current term. [07-7B250-1]

**TERMINATION FOR CONVENIENCE (JAN 2006):** (1) Termination. The Procurement Officer may terminate this contract in whole or in part, for the convenience of the State. The Procurement Officer shall give written notice of the termination to the contractor specifying the part of the contract terminated and when termination becomes effective. (2) Contractor's Obligations. The contractor shall incur no further obligations in connection with the terminated work and

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on the date set in the notice of termination the contractor will stop work to the extent specified. The contractor shall also terminate outstanding orders and subcontracts as they relate to the terminated work. The contractor shall settle the liabilities and claims arising out of the termination of subcontracts and orders connected with the terminated work. The Procurement Officer may direct the contractor to assign the contractor's right, title, and interest under terminated orders or subcontracts to the State. The contractor must still complete the work not terminated by the notice of termination and may incur obligations as are necessary to do so.

- (3) Right to Supplies. The Procurement Officer may require the contractor to transfer title and deliver to the State in the manner and to the extent directed by the Procurement Officer: (a) any completed supplies; and (b) such partially completed supplies and materials, parts, tools, dies, jigs, fixtures, plans, drawings, information, and contract rights (hereinafter called "manufacturing material") as the contractor has specifically produced or specially acquired for the performance of the terminated part of this contract. The contractor shall, upon direction of the Procurement Officer, protect and preserve property in the possession of the contractor in which the State has an interest. If the Procurement Officer does not exercise this right, the contractor shall use best efforts to sell such supplies and manufacturing materials in a accordance with the standards of Uniform Commercial Code Section 2-706. Utilization of this Section in no way implies that the State has breached the contract by exercise of the Termination for Convenience Clause.
- (4) Compensation. (a) The contractor shall submit a termination claim specifying the amounts due because of the termination for convenience together with cost or pricing data required by Section 11-35-1830 bearing on such claim. If the contractor fails to file a termination claim within one year from the effective date of termination, the Procurement Officer may pay the contractor, if at all, an amount set in accordance with Subparagraph (c) of this Paragraph.
- (b) The Procurement Officer and the contractor may agree to a settlement and that the settlement does not exceed the total contract price plus settlement costs reduced by payments previously made by the State, the proceeds of any sales of supplies and manufacturing materials under Paragraph (3) of this clause, and the contract price of the work not terminated;
- (c) Absent complete agreement under Subparagraph (b) of this Paragraph, the Procurement Officer shall pay the contractor the following amounts, provided payments agreed to under Subparagraph (b) shall not duplicate payments under this Subparagraph:
- (i) contract prices for supplies or services accepted under the contract;
- (ii) costs reasonably incurred in performing the terminated portion of the work less amounts paid or to be paid for accepted supplies or services;
- (iii) reasonable costs of settling and paying claims arising out of the termination of subcontracts or orders pursuant to Paragraph (2) of this clause. These costs must not include costs paid in accordance with Subparagraph (c)(ii) of this paragraph;
- (iv) any other reasonable costs that have resulted from the termination. The total sum to be paid the contractor under this Subparagraph shall not exceed the total contract price plus the reasonable settlement costs of the contractor reduced by the amount of payments otherwise made, the proceeds of any sales of supplies and manufacturing materials under Subparagraph (b) of this Paragraph, and the contract price of work not terminated.
- (d) Contractor must demonstrate any costs claimed, agreed to, or established under Subparagraphs (b) and (c) of this Paragraph using its standard record keeping system, provided such system is consistent with any applicable Generally Accepted Accounting Principles.
- (5) Contractor's failure to include an appropriate termination for convenience clause in any subcontract shall not (i) affect the State's right to require the termination of a subcontract, or (ii) increase the obligation of the State beyond what it would have been if the subcontract had contained an appropriate clause. [07-7B265-1]

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#### VIII. BIDDING SCHEDULE/BUSINESS PROPOSAL

**PRICE/BUSINESS PROPOSAL (JAN 2006):** Notwithstanding any other instructions herein, you shall submit the following price information as a separate sealed document: [08-8015-1]

	Estimated Hours **	Standard Hourly Rates	Proposed Hourly Rates	TOTAL
Partners				
Engagement Manager				
Senior				
Staff				
Other (Specify)				
Ad hoc, Special Audits as Directed	100			
-	_	_	_	_
Out of Pocket Expenses:	QTY			
Meals				
Lodging				
Transportation				
Other (specify)				

<sup>\*\*</sup>Use the information of estimated hours on Appendix C to complete the business proposal for the three year audit plans.

# IX. ATTACHMENTS TO SOLICITATION

The following documents are attached to this solicitation:

APPENDIX A: NONRESIDENT TAXPAYER REGISTRATION INFORMATION AND AFFIDAVIT INCOME TAX WITHHOLDING

APPENDIX B: OFFEROR'S CHECKLIST

APPENDIX C: TABLE FOR AUDITING SERVICES

APPENDIX D: RISK ASSESSMENT AND INTERNAL AUDIT PLAN

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# APPENDIX A

# **Instructions for Non-Resident Taxpayer Registration**

#### IMPORTANT TAX NOTICE - NONRESIDENTS ONLY

Withholding Requirements for Payments to Nonresidents: Section 12-8-550 of the South Carolina Code of Laws requires persons hiring or contracting with a nonresident conducting a business or performing personal services of a temporary nature within South Carolina to withhold 2% of each payment made to the nonresident. The withholding requirement does not apply to (1) payments on purchase orders for tangible personal property when the payments are not accompanied by services to be performed in South Carolina, (2) nonresidents who are not conducting business in South Carolina, (3) nonresidents for contracts that do not exceed \$10,000 in a calendar year, or (4) payments to a nonresident who (a) registers with either the S.C. Department of Revenue or the S.C. Secretary of State and (b) submits a Nonresident Taxpayer Registration Affidavit - Income Tax Withholding, Form I-312 to the person letting the contract.

The withholding requirement applies to every governmental entity that uses a contract ("Using Entity"). Nonresidents should submit a separate copy of the Nonresident Taxpayer Registration Affidavit - Income Tax Withholding, Form I-312 to every Using Entity that makes payment to the nonresident pursuant to this solicitation. Once submitted, an affidavit is valid for all contracts between the nonresident and the Using Entity, unless the Using Entity receives notice from the Department of Revenue that the exemption from withholding has been revoked.

\_\_\_\_\_

Section 12-8-540 requires persons making payment to a nonresident taxpayer of rentals or royalties at a rate of \$1,200.00 or more a year for the use of or for the privilege of using property in South Carolina to withhold 7% of the total of each payment made to a nonresident taxpayer who is not a corporation and 5% if the payment is made to a corporation. Contact the Department of Revenue for any applicable exceptions.

For information about other withholding requirements (e.g., employee withholding), contact the Withholding Section at the South Carolina Department of Revenue at 803-898-5383 or visit the Department's website at: <a href="https://dor.sc.gov">https://dor.sc.gov</a>

This notice is for informational purposes only. This agency does not administer and has no authority over tax issues. All registration questions should be directed to the License and Registration Section at 803-898-5872 or to the South Carolina Department of Revenue, Registration Unit, Columbia, S.C. 29214-0140. All withholding questions should be directed to the Withholding Section at 803-896-1420.

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# SC FORM I-312

# Access the form via the link below:

NONRESIDENT TAXPAYER REGISTRATION AFFIDAVIT I-312

# INFORMATION NONRESIDENT TAXPAYER REGISTRATION AFFIDAVIT

# Nonresidents Must Complete and Return Form with Offer

Submit this form to the company or individual you are contracting with.

Do not submit this form to South Carolina Department of Revenue (SCDOR).

#### PURPOSE OF AFFIDAVIT

A person is not required to withhold taxes for a nonresident taxpayer who submits an affidavit certifying that they are registered with either the South Carolina Secretary of State or the SCDOR.

#### REQUIREMENTS TO MAKE WITHHOLDING PAYMENTS

Code Section 12-8-550 requires persons hiring or contracting with a nonresident taxpayer to withhold 2% of each payment made to the nonresident where the payments under the contract exceed \$10,000. However, this section does not apply to payments on purchase orders for tangible personal property when those payments are not accompanied by services to be performed in this state.

Code Section 12-8-540 requires persons making payment to a nonresident taxpayer of rentals or royalties at a rate of \$1,200 or more a year for the use of or for the privilege of using property in South Carolina to withhold 7% of the total of each payment made to a nonresident taxpayer who is not a corporation and 5% if the payment is made to a corporation.

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# APPENDIX B Offeror's Checklist

# OFFEROR'S CHECKLIST AVOID COMMON PROPOSAL MISTAKES

Review this checklist prior to submitting your proposal. If you fail to follow this checklist, you risk having your proposal rejected.

- DO NOT INCLUDE ANY OF YOUR STANDARD CONTRACT FORMS!
- Unless expressly required, do not include any additional boilerplate contract clauses.
- REREAD YOUR ENTIRE PROPOSAL TO MAKE SURE YOUR PROPOSAL DOES NOT TAKE EXCEPTION TO ANY OF THE STATE'S MANDATORY REQUIREMENTS.
- Make sure you have properly marked all protected, confidential, or trade secret information in accordance with the instructions entitled: SUBMITTING CONFIDENTIAL INFORMATION. <u>DO NOT MARK YOUR ENTIRE PROPOSAL AS CONFIDENTIAL, TRADE SECRET, OR PROTECTED! <u>DO NOT INCLUDE A LEGEND ON THE COVER STATING THAT YOUR ENTIRE RESPONSE IS NOT TO BE RELEASED!</u>
  </u>
- HAVE YOU PROPERLY ACKNOWLEDGED ALL AMENDMENTS? INSTRUCTIONS REGARDING HOW TO ACKNOWLEDGE AN AMENDMENT SHOULD APPEAR IN ALL AMENDMENTS ISSUED.
- Make sure your proposal includes a copy of the solicitation cover page. Make sure the cover page is signed by a person that is <u>authorized</u> to contractually bind your business.
- Make sure your proposal includes the number of copies requested.
- CHECK TO ENSURE YOUR PROPOSAL INCLUDES EVERYTHING REQUESTED!
- IF YOU HAVE CONCERNS ABOUT THE SOLICITATION, DO NOT RAISE THOSE CONCERNS IN YOUR RESPONSE! AFTER OPENING, IT IS TOO LATE! IF THIS SOLICITATION INCLUDES A PRE-PROPOSAL CONFERENCE OR A QUESTION & ANSWER PERIOD, RAISE YOUR QUESTIONS AS A PART OF THAT PROCESS! PLEASE SEE INSTRUCTIONS UNDER THE HEADING "SUBMISSION OF QUESTIONS" AND ANY PROVISIONS REGARDING PRE-PROPOSAL CONFERENCES.

This checklist is included only as a reminder to help offerors avoid common mistakes. Responsiveness will be evaluated against the solicitation, <u>not</u> against this checklist. You do not need to return this checklist with your response.

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# APPENDIX C TABLE FOR AUDITING SERVICES

**Risk Assessment Summary and Audit Frequency** 

Audit Areas	Inherent Risk	Control Effectiveness	Residual Risk	2023 Audit Plan	Audit Frequency
Finance and Accounting					
Accounts Payable/Disbursements	Moderate High	Adequate	Moderate High	✓	12-18 Months
Accounts Receivable/Student Accounts	Moderate	Adequate	Moderate	1	18 - 24 Months
Budgeting	Moderate Low	Good	Low		36 Months
Capital Assets	Moderate Low	Weak	Moderate Low	✓	24 - 36 Months
Endowments/Investments	Moderate	Adequate	Moderate		18 - 24 Months
Facilities Finance	Moderate	Adequate	Moderate		18 - 24 Months
Financial Aid	Moderate	Good	Moderate Low		24 - 36 Months
Financial Reporting	High	Adequate	High	1	<b>Every 12 Months</b>
Grants Accounting	Moderate High	Good	Moderate		18 - 24 Months
Payroll	Moderate	Good	Moderate Low		24 - 36 Months
Procurement	High	Adequate	Moderate High	✓	12-18 Months
Veterans Affairs	Moderate High	Adequate	Moderate High	✓	12-18 Months

# **Internal Audit Schedule and Estimated Hours**

Audit Areas	Residual Risk	Audit Frequency	Year of Last Audit	2023 Estimated Hours	2023 Audit Plan	2024 Estimated Hours	2024 Audit Plan	2025 Estimated Hours	2025 Audit Plan
Finance and Accounting									
Accounts Payable/Disbursements	Moderate High	12-18 Months	2022	100 - 120	✓			90 - 110	4
Accounts Receivable/Student Accounts	Moderate	18 - 24 Months	2022	100 - 120	✓			90 - 110	✓
Budgeting	Low	36 Months	Never			100 - 120	✓		
Capital Assets	Moderate Low	24 - 36 Months	2022	100 - 120	✓				
Endowments/Investments	Moderate	18 - 24 Months	2022			100 - 120	1		
Facilities Finance	Moderate	18 - 24 Months	2022			100 - 120	✓		
Financial Aid	Moderate Low	24 - 36 Months	2022			100 - 120	1		
Financial Reporting	High	<b>Every 12 Months</b>	2022	120 - 140	✓	100 - 120	✓	90 - 110	✓
Grants Accounting	Moderate	18 - 24 Months	2022			100 - 120	✓		
Payroll	Moderate Low	24 - 36 Months	2022					100 - 120	✓
Procurement	Moderate High	12-18 Months	2022	120 - 140	✓			100 - 120	1
Veterans Affairs	Moderate High	12-18 Months	2020	100 - 120	✓			90 - 110	✓
				640 - 760		600 - 720		560 - 680	

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# APPENDIX D RISK ASSESSMENT & THREE YEAR INTERNAL AUDIT PLAN BY AREAS

#### **Accounts Payable/Disbursements**

#### **Business Objectives**

- Maintain and update vendor account information
- Provide oversight of the payment process to ensure complete, timely, and accurate payment
- Coordinate with other departments to validate order correctness prior to payment
- Manage vendor relationships to ensure favorable payment terms and discounts
- Oversee/enforce internal purchase authority and approval limits

#### **Potential Significant Risks**

- Duplicate payments made for goods and services received
- Goods and services received are not recorded or incorrectly recorded (capitalized vs. expensed, time period, GL account, accrual, etc.)
- Open purchase orders are not resolved in a timely manner
- Over or under payments are made for goods and services received (e.g., pricing error, calculation error, or fraud)
- Payments are made for goods and services not received
- Payments are made for goods returned to vendor
- Payments for goods and services are past due and/or discounts are not taken
- Payments made for goods and services received are not recorded
- Purchases are made from unauthorized personnel or from unauthorized vendors
- Purchases are made without approval or that exceed purchase or dollar limits

#### **Example Audit Procedures**

- Evaluate the effectiveness and efficiency of the accounts payable process and compliance with established policies, procedures, and guidelines
- Review disbursements to validate approval, accuracy, and timeliness of payment
- Review disbursements for supporting documentation (purchase orders, invoices, receiving documents)
- Evaluate transactions for potential fraud, waste, and abuse
- Review accounts payable process for appropriate segregation of duties
- Review the maintenance and controls associated with the vendor master file
- Review the accounts payable process for any observable operational improvement opportunities

Inherent Risk Factors						
Financial	High					
Operational	High					
Legal/Regulatory/Compliance	Moderate					
Strategic	Moderate Low					
Information Technology / Systems	Moderate High					
Fraud	Moderate					
Reputation	Low					

Control Effectiveness Factors					
Policies, Procedures, and Controls	Adequate				
Management	Good				
Staff	Adequate				
Prior Audit Date and Rating	Strong				
Outstanding Issues	Strong				

Inherent Risk	Moderate High
Control Effectiveness	Adequate
Residual Risk	Moderate High

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#### **Accounts Receivable/Student Accounts**

#### **Business Objectives**

- Maintain and update student account information
- · Provide oversight of the billing and collections process to ensure complete, timely, and accurate receipts
- Develop and maintain bad debt reserve for uncollectable receivables
- Lead past due receivables collection efforts

#### **Potential Significant Risks**

- Student accounts are incomplete and/or inaccurate
- Receivables are recorded in wrong period or in the wrong accounts
- Receivables are invoiced with errors
- Revenues are not recorded or partially recorded (e.g., cash sales)
- Recorded revenue is unsupported or fictitious
- Receipts are not recorded completely, accurately, or timely

#### **Example Audit Procedures**

- Evaluate the effectiveness and efficiency of the accounts receivable process and compliance with established policies, procedures, and guidelines
- Review receivables for supporting documentation (invoices, student account information, etc.)
- Trace the accounts receivable aging report amounts to the amounts in the accounts receivable account in the general ledger
- Re-calculate accounts receivable totals
- Review cash receipts and back account information to validate receipt of payments
- · Review the adequacy of the allowance for doubtful accounts calculation methodology and balance

Inherent Risk Factors	
Financial	High
Operational	Moderate High
Legal/Regulatory/Compliance	Moderate
Strategic	Moderate Low
Information Technology / Systems	Moderate
Fraud	Low
Reputation	Moderate

Control Effectiveness Factors	
Policies, Procedures, and Controls	Adequate
Management	Good
Staff	Weak
Prior Audit Date and Rating	Strong
Outstanding Issues	Strong

Inherent Risk	Moderate
Control Effectiveness	Adequate
Residual Risk	Moderate

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#### **Budgeting**

#### **Business Objectives**

- Provide efficient and accurate tracking of resource inflows and outflows to support the budget process
- Identify opportunities for expense reduction and improved financial statement position
- Ensure that budgets are accurately tracked and consistently monitored
- Communicate and report ongoing budget statuses to appropriate parties

#### **Potential Significant Risks**

- Inconsistent enforcement of budget from management results in overspending or unspent funds
- Significant deviations from budget plans could occur and not receive appropriate response actions to correct timely (i.e., reductions, transfers, etc.)
- Outdated budgeting and forecasting tools or lack of technical expertise could result in human error and limits the reporting capabilities for presenting information to key stakeholders
- Inaccurate or incomplete budget could be reported
- State agencies' permanent improvement project plans could be inaccurate or incomplete

#### **Example Audit Procedures**

- Review whether budgets are approved by the appropriate level(s) of management and at the appropriate depth
- Review whether budgets include the appropriate supporting documentation
- Review whether budget change decisions are supported by adequate justification and approval
- Review whether the chart of accounts is effective for budgeting and includes all accounting code lines, accounting classes, object codes, funding source codes, and department codes
- Review the adequacy of drill-down details and traceability of budget data
- Review whether all collected data is consistent with previous budget cycles, double-checked for accuracy and completeness, and agreed upon before it is used
- Review whether budget assumptions include supporting documentation and evidence of managerial review and approval
- Review the adequacy of budget performance monitoring

Inherent Risk Factors	
Financial	Low
Operational	Moderate High
Legal/Regulatory/Compliance	Moderate Low
Strategic	Moderate Low
Information Technology / Systems	Low
Fraud	Low
Reputation	Low

Control Effectiveness Factors	
Policies, Procedures, and Controls	Good
Management	Good
Staff	Strong
Prior Audit Date and Rating	Adequate
Outstanding Issues	Strong

Inherent Risk

Control Effectiveness

Good

Residual Risk

Low

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#### **Capital Assets**

#### **Business Objectives**

- Completely and accurately identify all assets that should be capitalized
- Establish and maintain the capital asset categories, as well as the related capitalization thresholds and depreciation/amortization methods
- Manage the depreciation/amortization workbooks for both financial reporting and tax records
- Oversee the disposal/sale of capital assets and the related financial statement impacts (e.g., gains, losses, impairment, etc.)

#### **Potential Significant Risks**

- Assets are incorrectly classified (i.e., capital vs. ordinary) and/or categorized (e.g., buildings vs. infrastructure improvements) leading to inaccurate financial statements
- Asset thresholds are not aligned with The Citadel's policy and/or industry best practice
- Depreciation calculations are inaccurate due to improper useful life determinations and/or improper depreciation methodology
- Asset sales and disposals are not properly managed leading to unrealized financial upside

#### **Example Audit Procedures**

- Validate the existence, accuracy, and completeness of assets
- Reconcile asset values between fixed asset workbooks, the general ledger, and trial balance
- Review the reasonableness of depreciation (and amortization) rates, useful life, and depreciation/amortization calculations
- Review repair and maintenance costs for completeness, accuracy, and classification
- Review asset acquisitions and capitalization costs for completeness, accuracy, and classification
- Review asset disposals for appropriate disposal procedures, recording of gains/losses, and supporting documentation
- Review impairment calculations/decisions for completeness, accuracy, and supporting documentation

Inherent Risk Factors	
Financial	Moderate
Operational	Moderate High
Legal/Regulatory/Compliance	Moderate
Strategic	Moderate Low
Information Technology / Systems	Moderate
Fraud	Moderate Low
Reputation	Low

Control Effectiveness Factors	
Policies, Procedures, and Controls	Weak
Management	Adequate
Staff	Adequate
Prior Audit Date and Rating	Strong
Outstanding Issues	Strong



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#### **Endowments/Investments**

### **Business Objectives**

- Research and understand rules and regulations in place to govern endowment spending (UMIFA and UPMIFA)
- Properly classify and manage endowments based on donor restrictions
- Manage communications with investment managers and banks to track investment pools
- Manage and monitor endowment distributions to ensure funds are spent according to donor restrictions and The Citadel's strategic plan
- Properly account for endowment funds and distributions according to the applicable governing bodies

#### **Potential Significant Risks**

- Endowments are improperly classified leading to inappropriate spending of funds
- Insufficient third-party communication leads to delays in fund distributions and/or inappropriate spending
- Insufficient training of endowment accounting standards and/or staff experience leads to inappropriate accounting of endowment-related transactions
- Distributions are not spent in alignment with The Citadel's strategic priorities

#### **Example Audit Procedures**

- Review the existence and adequacy of endowment fund objectives and classification
- Review the existence and adequacy of endowment fund spending policies and procedures
- Review the reasonableness and adequacy of asset allocation targets
- Review the consistency and accuracy of endowment fund performance measurement and reporting

Inherent Risk Factors	
Financial	High
Operational	Moderate
Legal/Regulatory/Compliance	Moderate
Strategic	Moderate
Information Technology / Systems	Moderate
Fraud	Low
Reputation	Low

Control Effectiveness Factors	
Policies, Procedures, and Controls	Adequate
Management	Good
Staff	Adequate
Prior Audit Date and Rating	Strong
Outstanding Issues	Strong



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# **Facilities Finance**

#### **Business Objectives**

- Maintain and monitor the Facilities and Engineering budget
- Provide oversight of the Facilities and Engineering payment process (e.g., procurement, purchase orders, P-card purchases, etc.) to ensure complete, timely, accurate, and compliant payments
- Reconcile payments to related supporting documentation, approvals, and business case to validate policy compliance and budget alignment

# **Potential Significant Risks**

• Risks are identical to the risks listed in the AP/Disbursements, Budgeting, and Procurement audit areas, but are specific to the Facilities and Engineering department

#### **Example Audit Procedures**

• Audit procedures are identical to the procedures listed in the AP/Disbursements, Budgeting, and Procurement audit areas, but are specific to the Facilities and Engineering department

Inherent Risk Factors	
Financial	High
Operational	Moderate High
Legal/Regulatory/Compliance	Moderate
Strategic	Moderate
Information Technology / Systems	Moderate
Fraud	Low
Reputation	Low

Control Effectiveness Factors	
Adequate	
Good	
Adequate	
Strong	
Strong	



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#### **Financial Aid**

#### **Business Objectives**

- Maintain and update The Citadel's annual Cost of Attendance (COA) estimate
- Manage the collection and accounting of various financial aid funding sources: third party payments/grants, campus-based federal aid, and institutional aid
- Manage and account for the disbursement of nearly \$70M in financial aid funding to eligible students
- Maintain and update student information and enrollment status within required systems (internal and third-party systems)

#### **Potential Significant Risks**

- The Citadel's COA estimate is inaccurate, leading to improper assignment of financial aid
- The Citadel does not have a complete and/or accurate understanding of the available financial aid funds and their restrictions
- Financial aid funds are distributed to ineligible students, in improper amounts, or from the incorrect fund source
- Financial aid distributions are not accounted for in compliance with applicable regulations
- Student enrollment status is not updated in a timely manner leading to inappropriate financial aid distributions

#### **Example Audit Procedures**

- Re-perform the calculation of The Citadel's annual COA estimate
- Review the Citadel's financial aid process for compliance with consumer information and administrative requirements
- Review fund distributions and the related accounting process for completeness, accuracy, and compliance with applicable restrictions
- Review student enrollment reporting and monitoring processes for timeliness, completeness, and accuracy

Inherent Risk Factors	
Financial	High
Operational	Moderate Low
Legal/Regulatory/Compliance	Moderate Low
Strategic	Moderate
Information Technology / Systems	Low
Fraud	Low
Reputation	High

Control Effectiveness Factors	
Policies, Procedures, and Controls	Good
Management	Good
Staff	Adequate
Prior Audit Date and Rating	Good
Outstanding Issues	Good



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# **Financial Reporting**

#### **Business Objectives**

- Ensure the existence, occurrence, accuracy, completeness, classification, valuation, ownership, and timeliness of journal entries in conformity with GAAP in accordance with the GASB
- Ensure the accurate categorization and valuation of assets and liabilities
- Obtain CMS approval to receive enhanced federal funding to support eligibility, enrollment, and information technology systems
- · Ensure transaction and financial statement conformity with GAAP in accordance with the GASB

#### **Potential Significant Risks**

- Accounting personnel are not communicated to about transactions and events affecting financial statements
- Estimates calculations, fair market value assessments, or other valuations use assumptions that are inappropriate or invalid
- Financial statements are missing transactions and events
- Financial statements are using inappropriate accounting policies, or are improperly or inconsistently applied
- Financial statements contain accounts improperly classified
- Financial statements contain errors in calculations, transactions, or events
- · Financial statements contain notes that are incomplete or not in accordance with GAAP
- Identified misstatements are not corrected or not corrected in a timely manner
- Intercompany transactions are not eliminated or eliminated incorrectly
- Journal entries are recorded by unauthorized personnel or in the wrong period
- · Period end accruals are over or under stated
- · Period end journal entries are not recorded, recorded more than once, or unsupported/unauthorized
- Poor controls over spreadsheets in preparation of the financial statements resulting in logic or calculation errors

#### **Example Audit Procedures**

- Review accounting policies and procedures for usability and adequacy
- Review journal entries for completeness, accuracy, timeliness, approvals, and segregation of duties
- Reconcile general ledger accounts to the appropriate source documentation and sub ledgers
- Trace financial statement line items to source documentation/evidence, general ledger accounts, etc.
- Re-perform relevant calculations, assessments, and assumptions for completeness and accuracy
- Review period end accruals for completeness and accuracy
- Review variance analyses (and applicable variance explanations) for adequacy

Inherent Risk Factors	
Financial	High
Operational	High
Legal/Regulatory/Compliance	High
Strategic	Moderate Low
Information Technology / Systems	Moderate
Fraud	Moderate
Reputation	Moderate

e explanations) for adequacy	
Control Effectiveness Factors	
Policies, Procedures, and Controls	Weak
Management	Good
Staff	Adequate
Prior Audit Date and Rating	Strong
Outstanding Issues	Strong
Inhoront Pick	



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#### **Grants Accounting**

#### **Business Objectives**

- Distinguish grants by source (e.g., federal, state, local, and private entity), identify the time periods required by the grants, and identify grant reporting requirements
- Ensure that grant requirements are documented in communications to external parties
- Ensure that grant information is available to internal stakeholders
- Develop an ongoing dialogue with financial statement, Single Audit, and program auditors concerning grant reporting and compliance
- Develop processes to ensure that quality, supportable information is utilized in grant decision making

# **Potential Significant Risks**

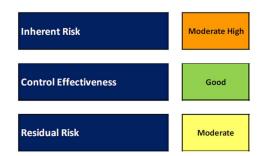
- Ineligible students receive funding
- Inconsistent enforcement of budget and lack of expenditure oversight results in overspending or unspent funds
- Additional funding with no additional staffing results in inability to process applications and complete required work in a timely manner
- Disorganization leads to improper management of grant timelines due to the amount of active grants (50+)

# **Example Audit Procedures**

- Review the eligibility review process for sufficiency and adequate documentation
- Review the budget management process to determine the adequacy of expenditure oversight and governance
- Review the adequacy of the grants application and reporting processes

Inherent Risk Factors	
Financial	Moderate High
Operational	Moderate High
Legal/Regulatory/Compliance	High
Strategic	Moderate Low
Information Technology / Systems	Moderate
Fraud	Low
Reputation	High

Control Effectiveness Factors	
Policies, Procedures, and Controls	Good
Management	Good
Staff	Good
Prior Audit Date and Rating	Strong
Outstanding Issues	Strong



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# **Payroll**

#### **Business Objectives**

- Ensure payroll and payroll tax data is recorded, maintained, and distributed accurately and timely
- Ensure payroll is structured so that employee earnings correspond with clearly outlined benchmarks, such as specific achievements or the length of time with the Agency
- Manage, communicate, and monitor the completeness, accuracy, and timelines of employee benefits (i.e., FMLA, Insurance, Retirement, Workers' Compensation, etc.)
- Ensure terminated employees are promptly deactivated within the payroll system
- · Monitor the accuracy and integrity of the timekeeping system data for hourly workers
- Protect the confidentiality of employee personal information

#### **Potential Significant Risks**

- Lack of interdepartmental communication results in improper pay rate/salary data for new hires, promotions, and transfers
- Untimely deactivation of terminated employees within the payroll system results in unauthorized payroll distributions to former employees
- Inaccurate data inputs result in inaccurate payroll distributions
- Timekeeping system data is inaccurate due to improper time entry or lack of proper timecard approvals
- · Unapproved communication methods result in security breaches of employee confidential information

#### **Example Audit Procedures**

- Reconcile payroll register to active employee listing
- Reconcile payroll amounts to source system pay rates
- Review timecards for accurate pay rates, reasonableness of hours worked, and existence/timeliness of approvals
- Reconcile payroll records to general ledger accounts
- Review payroll system user access controls
- Reconcile internal payroll records with the applicable employment tax forms
- Review record retention policies for adherence to applicable laws and regulations

Inherent Risk Factors	
Financial	Moderate
Operational	High
Legal/Regulatory/Compliance	Moderate Low
Strategic	Moderate Low
Information Technology / Systems	Moderate
Fraud	Low
Reputation	Moderate

Control Effectiveness Factors	
Policies, Procedures, and Controls	Good
Management	Good
Staff	Good
Prior Audit Date and Rating	Strong
Outstanding Issues	Strong



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#### **Procurement**

#### **Business Objectives**

- Identify the proper procurement method to be used for the solicitation and document the justifications to support the selected method
- Negotiate favorable contract terms and monitor contract commitments for all goods/services procured
- Acquire goods/services in accordance with The Citadel's policies and the state procurement code

#### **Potential Significant Risks**

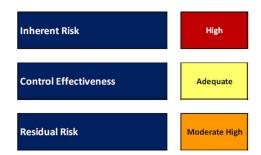
- Formal policies and procedures are not in place to ensure proper approval thresholds/authorization levels
- Improper procurement sourcing methods and corresponding bidding requirements are used
- Inefficient authorization/procurement processes result in unnecessary delays and additional expense
- Lack of formal disciplinary processes results in continued breach of The Citadel's policies
- The Citadel does not adhere to latest State of South Carolina model codes for procurement
- Disorganization of The Citadel's records and documents results in noncompliance with state and federal regulations

#### **Example Audit Procedures**

- Reconcile procurement policies and procedures for adherence to applicable laws and regulations
- Review procurement sourcing methods and bid reviews for compliance with The Citadel's policies (including small purchases, sole-source, and emergency contracts)
- Review the process for addressing known unauthorized purchases
- · Review purchase card expenditures for approvals, supporting documentation, and compliance with The Citadel's policies

Inherent Risk Factors	
Financial	Moderate High
Operational	High
Legal/Regulatory/Compliance	High
Strategic	Moderate High
Information Technology / Systems	Moderate
Fraud	Moderate High
Reputation	Moderate

Control Effectiveness Factors	
Policies, Procedures, and Controls	Adequate
Management	Good
Staff	Adequate
Prior Audit Date and Rating	Good
Outstanding Issues	Good



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#### **Veterans Affairs**

#### **Business Objectives**

- Expand student services and opportunities for veteran and active-duty students
- Enhance emergency funding for Veteran students
- Become competitive for a federal Fund for the Improvement of Postsecondary Education (FIPSE) Veterans Success Center grant
- Create collaborative space for Veteran students

#### **Potential Significant Risks**

- Reported tuition and/or allowable fees are inaccurately reported to the VA due to the manual nature of the calculation process
- GI Bill Benefits are not certified in a timely manner, leading to a lapse in student coverage
- Overpayments and/or withdrawals are not adequately monitored or inaccurately reported due to limited staffing or overly manual processes
- Inadequate communication of veteran benefits leads to underserved/improperly categorized students

#### **Example Audit Procedures**

- Review Veterans Affairs policies and procedures for usability and compliance with applicable laws and regulations
- Re-perform the calculations for reported tuition and allowable fees
- Review the GI Bill certification process for timeliness and adequacy
- Review the payment monitoring process to determine the adequacy of overpayment/withdrawal oversight
- Review the completeness, accuracy, and timeliness of the Veterans Affairs reporting process

Inherent Risk Factors	
Financial	Moderate High
Operational	High
Legal/Regulatory/Compliance	Moderate
Strategic	Moderate
Information Technology / Systems	Moderate
Fraud	Low
Reputation	High

Control Effectiveness Factors	
Policies, Procedures, and Controls	Adequate
Management	Good
Staff	Adequate
Prior Audit Date and Rating	Adequate
Outstanding Issues	Good



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