

Chris Sullivan

Chris Sullivan is the Global Director of Worldwide System Integrators and Strategic Alliances for Amazon Web Services (AWS). In this role, he is responsible for the strategy and execution of a business that spans thousands of partnerships across the AWS Partner Network. Chris leads a global organization of alliance leaders, partnership development managers, and solution architects who work to enable AWS Partners to develop successful business in support of customer adoption of the AWS Cloud.



Prior to joining AWS, Chris held executive sales and business development roles at multiple software, and cloud technology companies including Cisco Systems, VCE, Hortonworks, and Turbonomic. Throughout his career, he has maintained a continuous focus on building high-performing organizations focused on driving results while emphasizing positive leadership and supportive, challenging cultures.

Prior to his career in technology, Chris served as an Infantry Officer in the United States Marine Corps, completing his service as a Major. He served as a Platoon Commander and Weapons Company Executive Officer with 2nd Battalion, 2nd Marines, 2nd Marine Division, and following 9/11 returned to active duty with 1st Battalion, 25th Marines, assigned to 2nd Marine Division.

Chris is a member of The Citadel Class of 1995 (Hotel Company) and graduated with a Bachelor of Arts degree in Business Administration. Chris and his wife Denise are members of the Summerall and Legacy Societies and are active supporters of The Citadel Foundation. Chris and Denise live on Cape Cod in Massachusetts and have one son, Chris Sullivan Jr, who is a member of The Citadel Class of 2023 (Hotel Company).