Chris Sullivan

Chris Sullivan is the Vice President of AWS Channels & Alliances, Americas. He is responsible for aligning the AWS strategy and go-to-market model with the strengths and capabilities of AWS Partners in North America and Latin America.

Chris brings over 20 years of experience in technology leadership with a track record of developing teams, programs, and partnerships that deliver exceptional value and opportunity.



Chris has held sales and partner executive positions

across multiple cloud, software, and infrastructure companies ranging in size from initial stage start-up to Fortune 100. Prior to his career in technology, Chris was an Infantry Officer in the United States Marine Corps and holds a BA in Business Administration from The Citadel, The Military College of South Carolina.