

Vincent D. Salazar

534 Sound Drive
Summerville, SC 29486

Cell: (410)302-6898
vncnt.slzr534@gmail.com

Summary

Over 30 years of financial management and leadership experience in healthcare and other industries.

Extensive strategic and operational finance experience with hospitals and health systems in both leadership positions and consulting engagements ranging from community hospitals, academic medical centers, and national health systems. Breadth of experience includes healthcare accounting, financial planning and analysis, and transactions for both acute and nonacute services.

Experience

WARBIRD CONSULTING

February 2024 – Present

Atlanta, Georgia

Serving as finance consultant for performance improvement engagements for community hospitals and health systems.

FTI CONSULTING

June 2005 – June 2023

Managing Director - Health Solutions
Washington DC

As part of Financial Operations group, deep experience in wide range of finance engagements over 18 years including:

- **Interim Management/Turnaround Finance Support**

- Academic - Served as interim Adult Hospital Chief Financial Officer/VP Finance for top performing academic medical center.
- Faith based – Engagements have included:
 - Vice President - Finance for flagship hospital in Catholic not-for-profit system.
 - Vice President – Finance/Hospital CFO for standalone West coast Catholic hospital
 - Controller/Finance Director positions with responsibilities for accounting, decision support and financial planning.
- Community - As part of an interim FTI leadership team, served as Corporate Controller for a distressed system with prior year's losses in excess of \$100 million. Provided financial analysis and support to operations leaders for turnaround efforts. Restructured accounting and finance operations and restored organization's confidence in its financial reporting.

- **Merger Integration and Carve Outs**

- Health Systems: Multi-year engagements over an 10 year period for a faith based, national not-for-profit health system for the divestitures of regional health systems in the Midwest, Northeast and Mid-Atlantic. Assets divested included multiple hospitals, long-term care, ambulatory centers and multispecialty medical groups. Supported transaction negotiations, transition to buyer and post-closing financial settlements.
- Private Equity: Divestiture of a regional provider of residential and employment services for individuals with intellectual and developmental disabilities.

Consulting engagements

- Operational and financial assessments on behalf of lenders and bondholders for health systems as required by its debt covenants.
- Led assessments of health system finance department structure and operations.

BON SECOURS HEALTH SYSTEM

1996-2005

Marriottsville, Maryland

Bon Secours Health System, a Catholic, not for profit integrated health system with operations located in the eastern United States.

- Corporate Director of Finance - Reporting to System Chief Financial Officer, involved in multiple healthcare transactions including joint ventures and divestitures.
- Chief Financial Officer for Bon Secours Baltimore Health System.

JACK KENT COOKE INCORPORATED

1990-1996

Middleburg, Virginia

Privately held company with over \$1 billion in assets including Washington Redskins (NFL), Chrysler Building, New York, Los Angeles Daily News; Elmendorf Farm Inc.; Alaskan Cable Network (cable TV).

Promoted to Treasurer and Corporate officer for all entities. Responsible for financial planning leading to financing and construction of football stadium (Fed Ex Field).

ERNST & YOUNG LLP

1985-1990

Washington, D.C.

- Audit - industry experience in real estate, manufacturing and financial services.

Education

Master of Accountancy
B.A. Economics

George Washington University, Washington DC.
Hampden-Sydney College, Hampden-Sydney, Virginia

Certifications and Organizations

Certified Public Accountant - State of Virginia (license inactive)
Healthcare Financial Management Association - (attained Fellowship certification - inactive)
South Carolina Basketball Officials Association

Hobbies

High school basketball officiating, Golf, Fitness